



Arif Habib Investments Limited
A Subsidiary of
MCB Bank Limited

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### Vision

To use our financial and risk management expertise, product innovation ability, professionalism and quality of service to be Pakistan's premier fund management company, reaching out to all segments of investors - domestic and international.

To contribute to the economic development of the country and benefit our investor community by providing them access to the investment returns generated by Pakistan's growing economy, while diversifying the investment exposure into international opportunities as well.

To accelerate our corporate growth significantly through investment in human resource and technology and through our physical presence in locations having proximity to our investors.

### Mission

To establish a centre of excellence in the Pakistan's Fund Management Community, utilizing the best local and international expertise to provide value-for-money products, which meet the needs of Pakistani and overseas investors.

### Core Values

The Company takes pride in its orientation towards client service. It believes that its key success factors include continuous investment in staff, systems and capacity building, and its insistence on universal best practices at all times.

### **COMPANY INFORMATION**

**Board of Directors** Mian Mohammad Mansha Chairman (subject to the approval of SECP)

> Mr. Nasim Beg **Executive Vice Chairman**

Mr. Yasir Qadri Chief Executive (subject to the approval of SECP)

**Syed Salman Ali Shah** Director (subject to the approval of SECP) Mr. Haroun Rashid Director (subject to the approval of SECP) Mr. Ahmed Jahangir Director (subject to the approval of SECP)

Mr. Samad A. Habib Director

Mr. Mirza Mahmood Ahmad Director (subject to the approval of SECP)

**Audit Committee** Mr. Nasim Beg

> Mr. Haroun Rashid Mr. Samad A. Habib Mr. Ali Munir

**Chief Financial Officer** Mr. Muhammad Saqib Saleem

Auditors **Ernst & Young Ford Rhodes Sidat Hyder** 

Chartered Accountants

Progressive Plaza, Beaumont Road P.O. Box 15541, Karachi 75530, Pakistan

**Legal Advisors Bawaney & Partners** 

404, 4th Floor, Beaumont Plaza,

Beaumont Road, Civil Lines, Karachi-75530

**Share Register Noble Computer Services (Private) Limited** 

First Floor, House of Habib Building (Siddigsons Tower),

3-Jinnah Cooperative Housing Society, Main Shahrah-e-Faisal, Karachi, Pakistan.

Tel: (021) 4325482-87 Fax: (021) 4325442

Website: www.noble-computers.com

**Bankers** MCB Bank Limited

> Summit Bank Limited Bank AL Habib Limited Deutsche Bank A.G. Allied Bank Limited

**Registered Office** 8th Floor, Techno City Corporate Tower,

Hasrat Mohani Road, Karachi.

UAN: (+92-21) 11-11-622-24, Toll Free: 0800-622-24

Fax: (+92-21) 32276898, 32276908

URL: www.mcbah.com, Email: info@mcbah.com

Ratings (PACRA) Entity

A (Long Term) / A-1 (Short Term)

Asset Manager

AM2- (With Positive Outlook)

### **NOTICE OF ANNUAL GENERAL MEETING**

Notice is hereby given that the Eleventh Annual General Meeting of Arif Habib Investments Limited will be held on Tuesday, October 25, 2011 at 2:30 p.m. at Aquarius Hall, at Beach Luxury Hotel, Moulvi Tamizuddin Khan Road, Karachi to transact the following business:

### **ORDINARY BUSINESS:**

- 1. To confirm the minutes of the Extra Ordinary General Meeting held on May 21, 2011.
- 2. To receive, consider and adopt the Audited Financial Statements of the Company for the year ended June 30, 2011 together with the Reports of Auditors and Directors.
- 3. To declare and approve final cash dividend of 15% i.e Rs.1.50 per ordinary share of Rs.10/- each for the year ended June 30, 2011, as recommended by the Board of Directors, payable to the Members whose names appear in the Register of Members as at October 18, 2011.
- 4. To appoint the external auditors of the Company for the year ending June 30, 2012 and to fix their remuneration.
- 5. To consider any other business of the company with the permission of the chair.

By Order of the Board

Muhammad Saqib Saleem Company Secretary

October 04, 2011 Karachi

### Notes:

- Share Transfer Books of the Company will remain closed from October 18, 2011 to October 25, 2011 (both days inclusive). Transfers received in order at the office of our Share Registrar M/s. Noble Computer Services (Pvt) Limited, First Floor, House of Habib Building, (Siddiqsons Tower), 3-Jinnah Cooperative Housing Society, Main Shahrah-e-Faisal, Karachi - 75350 by the close of business on October 17, 2011, will be considered in time for the determination of entitlement of shareholders to final cash dividend and to attend and vote at the meeting.
- A member entitled to attend, speak and vote at the Annual General Meeting is entitled to appoint another person as his/her proxy to attend, speak and vote on his/her behalf.
- Instrument appointing proxy and the power of attorney or other authority under which it is signed or a notarially certified copy of the 3. power or authority must be deposited at the registered office of the Company at least 48 hours before the time of the meeting. Form of proxy is enclosed.
- Members are requested to notify any change in their address immediately to the Share Registrar M/s. Noble Computer Services (Private) Limited.

CDC account holders will further have to follow the under mentioned guidelines as laid down in Circular No. 1 of 2000 dated January 26, 2000 issued by the Securities & Exchange Commission of Pakistan.

### A. For attending the meeting:

- 1. In case of individuals, the account holder or sub account holder and /or the person whose securities are in group account and their registration details are up-loaded as per the Regulations, shall authenticate his/her identity by showing his/her original Computerized National Identity Card (CNIC) or original passport at the time of attending the meeting.
- 2. In case of corporate entity, the Board of Directors' resolution/power of attorney with specimen signature of the nominee shall be produced (unless it has been provided earlier) at the time of the meeting.

### B. For appointing proxies:

- 1. In case of individuals, the account holder or sub account holder and /or the person whose securities are in group account and their registration details are uploaded as per the Regulations, shall submit the proxy form as per the above requirement.
- 2. The proxy form shall be witnessed by two persons whose names, addresses and CNIC numbers shall be mentioned on the forms.
- 3. Attested copies of CNIC or the passport of the beneficial owners and the proxy shall be furnished with the proxy form.
- 4. The proxy shall produce his/her original CNIC or original passport at the time of the meeting.
- In case of corporate entity, the Board of Directors' resolution/power of attorney with specimen signature of the nominee shall be 5. submitted (unless it has been provided earlier) along with proxy form of the Company.

### FOR THE YEAR ENDED JUNE 30, 2011

On behalf to the Board of Directors of your Company, I am pleased to present the Annual Report of the Company for the year ended June 30, 2011.

### Merger with MCB Asset Management Company Limited

### **Objective and Benefits**

The sponsors of Arif Habib Investments Limited (AHI) and MCB Asset Management Company Limited (MCB-AMC) signed a Shareholders' agreement on January 19, 2011 for merger between the two entities. Sponsors of both the entities believe that the combined force of MCB Bank Limited and Arif Habib Group will strengthen the asset management business considerably and will be in the greater interest of the investing public. The merger would bring together the wide and differentiated range of products and a strong retail base that have been the hallmark of AHI with strong brand equity and one of the largest distribution networks of MCB Bank Limited. The combination would enable the management to dovetail a comprehensive product menu with a broad based delivery channel alongside the strength and muscle to establish a quality platform for services. The combination will improve the outreach to small savers and investors. In accordance with the approval from the State Bank of Pakistan, the Company is a Subsidiary of MCB Bank Limited, which owns over 50% holding in the Company.

The merger has also created an opportunity for further improvement of human resource quality as best resource for both companies has come together.

### **Effect of Merger**

The scheme of amalgamation (the "Scheme") was approved by the shareholders of the Company and MCB AMC in their respective extra ordinary general meetings held on May 21, 2011. Pursuant to amalgamation, the entire undertaking of MCB AMC including all properties, assets, liabilities, receivables, liabilities and all other rights and obligations have been transferred into and vested in the Company as on the effective date. The Company was required to issue and allot 36 million ordinary shares of Rs.10 each, as fully paid shares, to registered ordinary shareholders of MCB AMC in the ratio of 1.2 ordinary shares of the Company for each share of Rs.10 of MCB AMC as consideration.

### **Regulatory Approvals**

On June 10, 2011 the Securities and Exchange Commission of Pakistan sanctioned the scheme of amalgamation by approving the said merger in terms of Section 282L(4) of the Companies Ordinance, 1984 vide its letter dated June 10, 2011 subject to all regulatory compliances. The effective date of the proposed merger was June 27, 2011.

However, well past business hours on June 27, 2011, SECP issued another order under Section 484(2) of the Companies Ordinance, 1984 (the extension order) and extended the effective date from June 27, 2011 to July 30, 2011. On the advice of the legal advisor the sponsors and Board are of the view that the merger is a past and closed transaction and consequently the Company filed a constitutional petition before the Honourable High Court of Sindh on July 2, 2011 on the grounds that the extension order was illegal and not tenable under law. On July 4, 2011, the Court, in response to the said petition, suspended the operation of the extension order of SECP till the outcome of the application. The external auditors of the Company have emphasized the above mentioned situation in their report.

### **Accounting Treatment**

As detailed in Note 4 to the financial statements, the merger of Arif Habib Investments Limited with MCB Asset Management Company Limited has been accounted for using acquisition method accounting under International Financial Reporting Standard - 3. In accordance with the terms of Agreement dated January 19, 2011 between the sponsors and the approval from the State Bank of Pakistan to MCB Bank Limited for amalgamating its wholly owned subsidiary with the Company, the merger has been accounted for using reverse acquisition, treating the MCB Asset Management Company Limited as the accounting acquirer. As allowed under IFRS -3, the fair value of certain assets acquired as a result of amalgamation has been determined provisionally because of limited information available. As explained in 4.2 to the financial statements,

these assets primarily include the management rights of collective investment schemes acquired as a result of amalgamation. The final value of these assets will be determined during the next financial year after having more accurate information on these assets. Because of the fact that necessary adjustment to the reported figures of these assets may be needed, the external auditors of the Company have emphasized the matter in their report.

### **Financial Highlights**

	June 30, 2011
	PKR (Million)
Assets under Management	30,545
Revenue	282.79
Net profit after tax	71.63
Total Assets	1,356.61
Shareholders' Equity	1,258.73
Earnings per share (EPS)	PKR 1.97

### **Performance Review**

As mentioned above, these financial statements has been drawn up using reverse acquisition accounting, which requires amalgamation of net assets of the legal acquirer (AHI) into the legal acquiree (MCB-AMC), consequently performance of the legal acquiree during the year is disclosed in the profit and loss account for the period ended June 30, 2011. Your Company recorded a gross income of Rs.282.79 million, which includes management / investment advisory fee and other operating income. After accounting for administrative, operating & financial expenses and income sharing of Rs.193.07 million, the company earned a profit before tax of Rs.90.71 million. The net profit after tax for the year amounts to Rs.71.63 million as compared to net profit of Rs.78.93 million for the corresponding year ended June 30, 2010. Consequently, the Company has EPS of Rs.1.97 during the year ended June 30, 2011. Accordingly, with the increasing trend of funds under management of the company, the company is expected to deliver better results going forward.

### **MARKET & ECONOMIC REVIEW**

Despite continued macro-economic challenges throughout the period, the year under review (July '10-June '11) was not as turbulent as it was expected to be due to concerns over payments from foreign donor agencies and devastation caused by floods throughout the country. Recordhigh levels of remittances and cotton prices saved the day and kept external account position under control.

During the year, exports rose to US\$ 25.4 billion, 29% higher on a YoY basis, reducing the trade deficit to around US\$ 10.3 billion, 11% lower YoY. In addition to contained trade deficit, record-high level of workers' remittances flow has taken the current account balance to a surplus of US\$ 437 million, for the first time after FY04. Despite meager financial account flows, country's balance of payment position improved significantly during the year by around US\$ 2.5 billion - taking the FX reserves to a record level of US\$ 18.2 billion, consequently keeping PKR-USD exchange rate largely stable during the year.

Post-flood, inflationary pressures have risen significantly amidst supply-side issues as well as phasing out of power subsidies, CPI inflation averaged higher at around 14.6% during 1H FY11. Due to relatively lower food inflation as well as no major electricity pass-through during the latter half, CPI inflation averaged at a lower level of 13.3% - taking the average FY11 inflation to 13.9%. Real economy, however, did not have much to show with Real GDP growth stood at a paltry 2.4%, much lower than the target. Loss in agriculture produce because of floods caused a major dent towards country's economic growth during the period under review. Services sector, however, was able to provide some support with a growth of 4.1%, bringing the overall GDP growth to 2.4%.

Fiscal indiscipline has remained a cause of concern for the economic managers as the country is expected to witness yet again a deficit of over 6% of the GDP during FY11. Even during the first 9M of the fiscal year, the country witnessed a fiscal deficit of Rs. 783 billion, 4.3% of the revised GDP. Slower growth in revenue collection coupled with higher current expenditure has been the chief reason behind ballooning fiscal deficit. Unfortunately, development expenditure is expected to be under-spent for yet another year to meet revised fiscal deficit targets. In addition of having a higher fiscal deficit, the financing mix is also alarming as the country had to resort to domestic sources of funding to a large extent in the absence of sizeable foreign flows during the period under review.

Considering the volatility in the macroeconomic variables, the State Bank of Pakistan has also altered its monetary stance at least twice during the year. Citing the deteriorating macroeconomic fundamentals during the 1H FY11 mainly in the backdrop of floods, the SBP raised its policy discount rate cumulatively by 150 bps to 14.0%. However, gradual improvement towards external account through remittances and increased textile exports as well as lower levels of government borrowing from SBP has compelled the central bank to keep its policy DR unchanged for the next 3 policies during 2H FY11. Due to an overall higher interest rate environment, 1 year PKRV averaged at around 13.4% during FY11, much higher than the average 12.2% a year ago.

During FY11, key monetary indicators have also been better as compared to that of last year with money supply (M2) posting a strong growth of 15.9%. Although Net Domestic Asset (NDA) growth has been a key contributor behind M2 growth during this year as well, sizeable YoY growth of 43% in Net Foreign Assets (NFA) has been commendable - also reflecting strong BOP position.

In absence of foreign donor payments coming through, government's need to borrow continues to be a barrier in way of significant drop in interest rates or growth in credit. However, in absence of new credit creation, existing Term Finance Certificates (TFC) market became liquid and bank issued TFCs commanded improvement in prices during the period under review. Moreover, GoP Ijarah Sukuk (GIS) has also emerged as an attractive instrument during the year for conventional markets in general and Shariah compliant markets in particular. In addition of giving strong interest yield, GIS has also provided potential for capital gains due to its demand-supply gap and therefore has seen significant activities during the year in both primary as well as secondary markets.

### **Equities Market Review**

Equities recorded second consecutive year of stellar performance with the KSE-100 index rising by about 29% in FY11 on top of 36% return posted in FY10. Pakistan equity market also remained the 3rd best performing market in the region after Indonesia and Thailand which posted 33% and 31% returns respectively.

KSE -100 Index made the fresh start with 76 points plus at 9,740 on its 1st day and closed the first month in same zeal at +8.2%. However the momentum halted abruptly as severe floods hit across provinces causing substantial damages and losses. Economic gloom pulled the index in the negative territory making a low of 9,488 on August 17, 2010. However persistent foreign inflow amounting to USD 105 m in the first quarter, turned the sentiment at KSE positive and second quarter proved to be the best performing period of the year and about 74% of the total annual performance could be attributed to this period. With the exception of initial period, market remained lackluster during most part of the 2nd half of the year where major dampeners included the political unrest in MENA region and highly volatile US-Pak diplomatic relationship. KSE-100 index closed the year at 12,496, down 2.1% from its year high of 12,768 made on Jan 17, 2011; overall 29% up YoY.

While returns remained impressive, volumes were unprecedentedly low. In its first year, post imposition of CGT, retail investors remained largely inactive as foreign investors and local institutions including Banks, Corporates and Mutual Funds demonstrated marginal interest. During the year, average daily turnover declined significantly to about 95 million shares, down 40% on YoY basis. KSE Management attempted to enthuse the market by introducing leverage products including Margin Trading System and Market Financing System and made few modifications in futures market, but to no avail.

Macro-economic factors challenging the KSE performance included strong detriments like capital gains tax, a cumulative 150 basis points increase in discount rate in an already high interest rate environment, economic loss due to floods and higher Oil prices and lower foreign flows. Some of the positives that propelled KSE in positive territory included strong external account position on the back of increased textile exports,

flood-related foreign aids, coalition support fund and record-high remittances ultimately translating in a relatively stable exchange rate and record FX reserves. Moreover, strong liquidity from booming rural economy and persistent foreign interest in domestic equities, which continued to trade at a discount of around 35~40% despite strong dividend yield (near 7%) and corporate earnings growth (+20% YoY) helped the market to exhibit strong performance.

Sector wise, Food Producers, Metals and Mining, Beverages and Chemicals outperformed the KSE-100 index while the major sectors and index heavy weights including Banks and Oil & Gas Sectors remained among the underperformers while best performing stocks included Nestle, FFC, FFBL, POL and LOTPTA.

### MARKET & ECONOMY - FUTURE OUTLOOK

We believe that the materialization of sizeable foreign inflows will continue to be the single most important variable especially in the backdrop of sustained oil prices, downward trend in cotton prices and debt repayments including IMF. Although the State Bank of Pakistan has cut its policy discount rate by 50 bps to 13.5% in its Jul'11 monetary policy meeting on the back of contained inflationary pressures, strong external account position and lower levels of government borrowing from SBP, we believe that rising vulnerability on external side coupled with a continued fiscal slippages would make it difficult to ease monetary policy stance further moving forward. Liquidity and interest rate direction will be largely dependent on the magnitude and sources of fiscal funding. In the absence of foreign flows, greater reliance will be on domestic sources - which could rebound inflation and interest rates.

On the equities front, we believe that the global economic environment would remain jittery in the near term, which could provide further hiccups to the international as well as local equity markets. An unexpected 50 bps DR cut by the SBP during the early part of FY12 bodes well for the market, however, a ballooning fiscal deficit would continue to 'crowd out' domestic capital markets. Strong earnings growth, sizeable discount to regional markets, high dividend yields and relatively cheaper PE valuations warrant decent returns for long term investors in our view.

### **MUTUAL FUND INDUSTRY REVIEW**

Despite macroeconomic challenges, the performance of mutual fund industry remained strong during the year under review with assets under management of open-end mutual funds stood at Rs. 223 billion by the end of FY11, reflecting sizeable growth of 32% on a year on year basis.

Like previous year, money market funds remained the preferred investment avenue amid low-risk appetite of the investors and therefore major new money flow has been towards these funds with their size reaching Rs. 84 billion by June 2011 end, representing a growth of over 100% YoY. Also like the previous year, growth in money market funds has continued to come at the expense of traditional income funds, the size of which has gone down further this year to Rs. 59 billion by the end of FY11.

Despite a sizeable growth in KSE-100 index during past couple of years, equity funds largely failed to attract new money during the year and growth in assets under management of equity funds has largely come due to stock market growth during the period. The assets under management of equities fund stood at Rs. 52 billion by June 2011, representing year on year growth of 30% as against KSE-100 index returns of 29% during the same period.

Government National Savings Schemes continued to be the major impediment behind mutual fund industry growth. During the past 3 years, NSS had witnessed massive net inflows of Rs. 726 billion (Rs. 267 billion in 2009, Rs. 225 billion in 2010 and Rs. 234 billion in 2011).

### **MUTUAL FUND INDUSTRY OUTLOOK**

Due to the continued prevalence of risk aversion, a robust growth in mutual funds has been contributed by fixed income funds, especially money market and Shariah compliant funds. This trend is unlikely to be changed going forward with high interest rates environment clearly supporting fixed income funds growth. In addition, voluntary pension schemes (due to enhanced tax-advantage) and Shariah compliant funds (stable returns due to Ijarah Sukuk) should also perform better in the next couple of years. Similarly, given the attractive valuation multiples of Pakistan equities market, stock fund still appears to be the right choice for longer term savings and investments.

### **Entity Rating and Asset Manager Rating**

Ratings of Collective Investment Schemes under management of the Company are as under:

	Star rating		
Fund	Normal	Long-term	Rating agency
Pakistan Stock Market Fund	2 - star	4 - star	PACRA
Pakistan Premier Fund	3 - star	4 - star	PACRA
Pakistan Capital Market Fund	2 - star	3 - star	PACRA
Pakistan International Element Islamic Fund	3 - star	2 - star	PACRA
Pakistan Strategic Allocation Fund	3 - star	4 - star	PACRA
MCB Dynamic Stock Fund	4 - star	5 - star	PACRA
MCB Dynamic Allocation Fund	4 - star	4 - star	PACRA

	Stability rating	Rating agency
Pakistan Cash Management Fund	AAA(f)	PACRA
Pakistan Income Fund	AA - (f)	PACRA
MetroBank - Pakistan Sovereign Fund	AA (f)	PACRA
Pakistan Income Enhancement Fund	AA - (f)	PACRA
MCB Dynamic Cash Fund	A + (f)	PACRA
MCB Cash Management Optimizer	AA + (f)	PACRA
MCB Sarmaya Mehfooz Fund 1	AA+(cp)	PACRA

### **Holding Company**

MCB Bank Limited being the parent company of Arif Habib Investments Limited hold 51.33% of the outstanding ordinary shares of the company.

### **CORPORATE GOVERNANCE**

Both the sponsors of the Company are committed to implement the highest standards of corporate governance. With three Independent Directors on the Board, as governing body of the Company the Board is accountable to the shareholders for good corporate governance. Management is continuing to comply with the provisions of best practices set out in the code of corporate governance particularly with regard to independence of non-executive directors. The Company remains committed to conduct its business in line with listing regulations of the Stock Exchange, which clearly define the role and responsibilities of Board of Directors and Management.

The following specific statements are being given to comply with the requirements of the Code of Corporate Governance:

- a. The financial statements prepared by the management of the Company, present fairly its state of affairs, the result of its operations, cash flows and changes in equity.
- b. Proper books of accounts of the Company have been maintained.
- c. Appropriate accounting policies have been consistently applied in preparation of the financial statements.

  Accounting estimates are based on reasonable and prudent judgement.
- d. International Accounting Standards, as applicable in Pakistan have been followed in preparation of the financial statements.
- e. The system of internal control is sound in design and has been effectively implemented and monitored with ongoing efforts to improve it further
- f. There are no significant doubts upon the Company's ability to continue as a going concern.

- There has been no material departure from the best practices of Corporate Governance, as detailed in the listing regulations. g.
- Key operating and financial data of the last 7 years in summarised form is annexed. h.
- Outstanding taxes and levies have been adequately disclosed in the annexed audited financial statements. i.
- The number of shares of the Company held by the Chief Executive, Directors and Executives and their spouses as at June 30, 2011 j. are as follows:

Particulars	Shares held
Chief Executive	
Mr. Yasir Qadri	1,200
Directors	
Mr. Nasim Beg *	2,725,022
Mr. Samad A. Habib	4

- This includes 24,900 shares sold by Mr. Nasim Beg. However, the purchasers have not yet transferred these shares in their names. This also includes 2,700,122 shares held by Mr. Nasim Beg in a Joint Account maintained by him with his wife Mrs. Zari Beg.
- Summary of shares acquired or disposed during the year by the Chief Executive, Directors, Chief Financial Officer and Company Secretary and their spouses and minor children is provided below:

Trades by	No. of Shares Purchased	No. of Shares Sold
Director		
*Mr. S. Gulrez Yazdani	10,000	-
*Mr. Muhammad Akmal Jameel	10	-

- Resigned on Jun 27, 2011
- The values of investments of the Staff Provident Funds of Arif Habib Investments Limited, as of June 30, 2011 is Rs.21,098,338.

### PATTERN OF SHAREHOLDING

The pattern of shareholding as on June 30, 2011 is annexed.

### Meetings of the Directors

During the year fifteen meetings of the Board of Directors were held. The attendance of each director is as follows:

			Meetings					
S. No.	Name	Designation	Total	Attende d	Eligibl e to attend	Leave Grante d		
1	Mr. Shafi Malik *	Former Chairman	15	15	15	-		
2	Mr. Nasim Beg **	Executive Vice Chairman	15	15	15	-		
3	Mr. Muhammad Akmal Jameel *	Former Director	15	15	15	-		
4	Mr. Muhammad Kashif *	Former Director	15	11	15	4		
5	Syed Ajaz Ahmed *	Former Director	15	13	15	2		
6	Mr. Sirajuddin Cassim *	Former Director	15	4	15	11		
7	Mr. S. Gulrez Yazdani *	Former Director	15	13	15	2		
8	Mr. Samad A. Habib ***	Director	15	5	5	-		
9	Mian Mohammad Mansha ***	Chairman	15	1	1	-		
10	Mr. Yasir Qadri ****	Chief Executive	15	1	1	-		
11	Syed Salman Ali Shah ****	Director	15	1	1	-		
12	Mr. Haroun Rashid ****	Director	15	1	1	-		
13	Mr. Ahmed Jahangir ****	Director	15	1	1	-		
14	Mr. Mirza Mahmood Ahmad	Director	15	1	1	-		

FOR THE YEAR ENDED JUNE 30, 2011

### **DIRECTOR'S REPORT TO THE MEMBERS**

- Resigned on 27th June, 2011
- Mr. Nasim Beg resigned as Chief Executive on 27th June, 2011 and appointed as Executive Vice Chairman on the same date.
- Mr. Samad A. Habib was elected as director on 7th February, 2011 and his appointment approved by SECP on 31st March, 2011.
- Appointed on 27th June, 2011 and their approval of appointment from SECP is awaited.

### **Auditors**

The present auditors M/s. Ernst & Young Ford Rhodes Sidat Hyder Chartered Accountants, have completed their assignment for the year ended June 30, 2011 and shall retire on the conclusion of Eleventh Annual General Meeting. Since the Board Audit Committee has recommends their appointment as Internal Auditor of the Company, hence they are not eligible for reappointment.

As suggested by the Board Audit Committee, the Board recommends the appointment of M/s. Riaz Ahmed & Co., Chartered Accountants (who have given their consent to such appointment), as statutory auditors for the year 2011-12.

### CORPORATE SOCIAL RESPONSIBILITY

Arif Habib Investments has been in the forefront when it came to shouldering the Corporate Social Responsibility (CSR). It has been conscious of its social responsibilities from the day it came into existence and can claim to have contributed not only to the welfare of its employees but also to the community at large. The area of our financial contributions although has generally been focused on the Health and Education sectors yet we have never lacked behind in any need of the hour. As such our contributions have gone to Flood Relief Fund, Environment, Rehabilitation and Community Centres etc. In addition to above, we also had "Employees Payroll Giving Programme" whereby employees made their contributions for the cause of education and health. The company then matches the employees' contribution. During 2010-11, AHI has donated Rs.2.2 million to various organisations.

### Acknowledgment

The Board is thankful to Securities and Exchange Commission of Pakistan and the management of Karachi Stock Exchange for their continued support and cooperation. The Directors also appreciate the efforts put in by the employees of the Company for their commitment and dedication and the shareholders for their confidence in the Company.

For and on behalf of the Board

Karachi: September 29, 2011 Yasir Qadri Chief Executive

### **COMBINED PATTERN OF CDC AND PHYSICAL SHARE HOLDINGS**

AS AT JUNE 30, 2011

## ARIF HABIB INVESTMENTS LIMIETD COMBINED PATTERN OF CDC AND PHYSICAL SHARE HOLDINGS AS AT June 30, 2011

NO.	CATEGORIES OF SHARE HOLDERS	NUMBER OF SHARES HELD	CATEGORY WISE NO. OF SHARE HOLDERS	CATEGORY WISE SHARES HELD	PERCENTAGE %
1	INDIVIDUALS		1,092	4,139,651	5.75
2	INVESTMENT COMPANIES		-	=	-
3	JOINT STOCK COMPANIES		21	900,391	1.25
4	DIRECTORS ,CHIEF EXECUTIVE OFFICER AND		3	2,726,226	3.79
	THEIR SPOUSE AND MINOR CHILDREN				
	MR. NASIM BEG	* 2,725,022			
	MR. YASIR QADRI	1,200			
	MR. SAMAD A. HABIB	4			
5	EXECUTIVES		-	-	-
	NIT / ICP		2	175,536	0.24
	NATIONAL BANK OF PAKISTAN-TRUSTEE DEPT.	172,306		·	
6	NATIONAL INVESTMENT TRUST LIMITED	3,230			
7	ASSOCIATED COMPANIES, UNDERTAKINGS AND		4	63,052,914	87.57
	RELATED PARTIES				
	ARIF HABIB CORPORATION LIMITED	21,664,167			
	ARIF HABIB INVESTMENT MANAGEMENT LTD.				
	EMPLOYEES STOCK BENEFICIAL OWNERSHIP TRUST	3,446,139			
	ADAMJEE INSURANCE COMPANY LIMITED	985,840			
	MCB BANK LIMITED - TREASURY	36,956,768			
8	PUBLIC SECTOR COMPANIES AND	-	-	-	-
	CORPORATIONS				
9	BANKS, DFIs, NBFIs, INSURANCE COMPANIES,		4	999,278	1.39
	MODARABAS & MUTUAL FUNDS				
10	FOREIGN INVESTORS		2	6,004	0.01
11	CO-OPERATIVE SOCIETIES	-	-	-	-
12	CHARITABLE TRUSTS	-	-	-	-
13	OTHERS	-	-	-	-
	TOTALS	•	1,128	72.000.000	1

SHARE-HOLDERS HOLDING TEN PERCENT OR MORE VOTING INTEREST IN THE LISTED COMPANY								
TOTAL PAID-UP CAPITAL OF THE COMPANY 72,000,000 SHARES 10% OF THE PAID-UP CAPITAL OF THE COMPANY 7,200,000 SHARES								
NAME(S) OF SHARE-HOLDER(S)	DESCRIPTION	NO. OF SHARES HELD	PERCENTAGE %					
ARIF HABIB CORPORATION LIMITED	FALLS IN CATEGORY # 07	21,664,167	30.09					
MCB BANK LIMITED	FALLS IN CATEGORY # 07	36,956,768	51.33					

This includes 24,900 shares sold by Mr. Nasim Beg. However, the purchasers have not yet transferred these shares in their names. This also includes 2,700,122 shares held by Mr. Nasim Beg in a Joint Account maintained by him with his wife Mrs. Zari Beg.

### **COMBINED PATTERN OF CDC AND PHYSICAL SHARE HOLDINGS**

AS AT JUNE 30, 2011

### **ARIF HABIB INVESTMENTS LIMIETD** COMBINED PATTERN OF CDC AND PHYSICAL SHARE HOLDINGS AS AT June 30, 2011

NUMBER OF SHARE HOLDERS	SHA	TOTAL SHARE HELD		
141	1	-	100	3,088
160	101	-	500	18,041
359	501	-	1,000	229,176
355	1,001	-	5,000	731,099
43	5,001	-	10,000	317,909
29	10,001	-	15,000	361,010
9	15,001	-	20,000	154,568
5	20,001	-	25,000	120,438
3	35,001	-	40,000	111,543
1	40,001	-	45,000	40,200
3	45,001	-	50,000	146,000
2	50,001	-	55,000	106,100
2	55,001	-	60,000	114,800
1	75,001	-	80,000	77,880
1	110,001	-	115,000	115,000
1	115,001	-	120,000	119,751
1	135,001	-	140,000	140,000
1	170,001	-	175,000	172,306
1	220,001	-	225,000	225,000
1	230,001	-	235,000	234,849
1	450,001	-	455,000	452,304
1	460,001	-	465,000	463,719
1	530,001	-	535,000	535,000
1	985,001	-	990,000	985,840
1	1,230,001	-	1,235,000	1,232,283
1	2,700,001	-	2,800,000	2,725,022
1	3,445,001	-	3,450,000	3,446,139
1	21,165,001	-	21,700,000	21,664,167
1	35,995,001	-	37,000,000	36,956,768
1,128				72,000,000

# STATEMENT OF COMPLIANCE WITH THE CODE OF CORPORATE GOVERNANCE FOR THE YEAR ENDED JUNE 30, 2011

This statement is being presented by the Board of Directors of Arif Habib Investments Limited to comply with the Code of Corporate Governance contained in Regulation No. 35 of Listing Regulations of Karachi Stock Exchange for the purpose of establishing a framework of good governance, whereby a listed company is managed in compliance with the best practices of corporate governance.

The Arif Habib Investments Limited (the Company) has applied the principles contained in the Code in the following manner:

- 1. The Company encourages representation of independent non-executive directors on its Board of Directors. At present the Board includes three independent non-executive directors out of a total strength of eight directors.
- 2. The directors have confirmed that none of them is serving as a director in more than ten listed companies, including this Company.
- 3. All the resident directors of the Company are registered as taxpayers and none of them has defaulted in payment of any loan to a banking company, a DFI or an NBFI or, being a member of a stock exchange, has been declared as a defaulter by that stock exchange.
- 4. During the year Mr. Muhammad Shafi Malik, Mr. Sirajuddin Cassim, Mr. Muhammad Akmal Jameel, Mr. Muhammad Kashif, Mr. S. Gulrez Yazdani and Syed Ajaz Ahmed had resigned and were replaced by Mian Mohammad Mansha, Haroun Rashid, Mr. Ahmed Jahangir, Mr. Yasir Qadri, Dr. Salman Shah and Mr. Mirza Mehmood Ahmad, respectively, as directors of the Company, on the same day.
- 5. The Company has prepared a 'Statement of Ethics and Business Practices', which has been approved by the Board of Directors and signed by all the directors and employees of the Company.
- 6. The Board has developed vision / mission statement, overall corporate strategy and significant policies of the Company. A complete record of particulars of significant policies along with the dates on which they were approved or amended has been maintained.
- 7. All the powers of the Board have been duly exercised and decisions on material transactions, including appointment and determination of remuneration and terms and conditions of employment of the Chief Executive (CE) has been taken by the Board. As on June 30, 2011, there are no other executive directors of the company beside the Executive Vice Chairman and Chief Executive.
- 8. The meetings of the Board were presided over by the Chairman and, in his absence, by a director elected by the Board for this purpose and the Board met at least once in every quarter. Written notices of the Board meetings, along with agenda and working papers, were circulated at least seven days before the meetings, except for emergency meeting for which written notice of less than seven days was served. The minutes of the meetings were appropriately recorded and circulated and signed by the Chairman of the Board of Directors.
- 9. The related party transactions have been placed before the audit committee and approved by the Board of Directors with necessary justification for non arm's length transactions and pricing methods for transactions that were made on terms equivalent to those that prevail in the arm's length transactions only if such terms can be substantiated.
- 10. The Company has planned to conduct an orientation course for its directors, in the near future to appraise them of their duties and responsibilities.
- 11. The Board has approved appointment, remuneration and terms and conditions of the employment of Chief Financial Officer and Company Secretary and Head of Internal Audit, as determined by the Chief Executive. The Head of Internal Audit has resigned on amalgamation and the position was vacant at the year end.

FOR THE YEAR ENDED JUNE 30, 2011

### STATEMENT OF COMPLIANCE WITH THE CODE OF CORPORATE

The Directors' Report of the Company for this year has been prepared in compliance with the requirements of the Code and fully describes the salient matters required to be disclosed.

The Directors, CE and executives of the Company do not hold any interest in the shares of the Company other than that disclosed

in the pattern of share holding.

The financial statements of the Company were duly endorsed by CEO and CFO of the Company before approval of the Board.

15. The Company has complied with all the corporate and financial reporting requirements of the Code.

16. The Board has formed an audit committee for the Company. It comprises of four members, two of whom are non-executive directors.

17. The meetings of the audit committee were held at least once every quarter prior to approval of the interim and final results of the Company and as required by the Code. The terms of reference of the committee have been approved by the Board and advised to

the committee for compliance.

The Company has an effective internal audit function which was headed by the Head of Internal Auditwho resigned on amalgamation.

The staff is considered to be suitably qualified and experienced for the purpose and is conversant with the policies and procedures

of the Company and is involved in the internal audit function on a full time basis.

The statutory auditors of the Company have confirmed that they have been given a satisfactory rating under the quality control review

program of the Institute of Chartered Accountants of Pakistan, that they or any of the partners of the firm, their spouses and minor children do not hold shares of the Company and that the firm and all its partners are in compliance with International Federation of

Accountants (IFAC) guidelines on code of ethics as adopted by Institute of Chartered Accountants of Pakistan.

The statutory auditors or the persons associated with them have not been appointed to provide other services except in accordance

with the listing regulations and the auditors have confirmed that they have observed IFAC guidelines in this regard.

21. We confirm that all other material principles contained in the Code have been complied with.

On behalf of the Board

Yasir Qadri Chief Executive

Karachi: September 29, 2011



Ernst & Young Ford Rhodes Sidat Hyder Chartered Accountants Progressive Plaza, Beaumont Road P.O. Box 15541, Karachi 75530, Pakistan

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# REVIEW REPORT TO THE MEMBERS ON STATEMENT OF COMPLIANCE WITH BEST PRACTICES OF CODE OF CORPORATE GOVERNANCE

We have reviewed the Statement of Compliance with the best practices (the Statement) contained in the Code of Corporate Governance (the Code) for the year ended 30 June 2011 prepared by the Board of Directors of Arif Habib Investments Limited (the Company to comply with Listing Regulation No. 35 (Chapter XI) of the Karachi Stock Exchange (Guarantee) Limited, where the Company is listed.

The responsibility for compliance with the Code is that of the Board of Directors of the Company. Our responsibility is to review, to the extent where such compliance can be objectively verified, whether the Statement reflects the status of the Company's compliance with the provisions of the Code and report if it does not. A review is limited primarily to inquiries of the Company's personnel and review of various documents prepared by the Company to comply with the Code.

As part of our audit of financial statements, we are required to obtain an understanding of the accounting and internal control systems sufficient to plan the audit and develop an effective audit approach. We are not required to consider whether the Board's statement on internal control covers all risks and controls, or to form an opinion on the effectiveness of such internal controls, the Company's corporate governance procedures and risks.

Further, the Listing Regulations require the Company to place before the Board of Directors for their consideration and approval, related party transactions distinguishing between transactions carried out on terms equivalent to those that prevail in arm's length transactions and transactions which are not executed at arm's length price recording proper justification for using such alternate pricing mechanism. Further, all such transactions are also required to be separately placed before the Audit Committee. We are only required and have ensured compliance of requirement to the extent of approval of related party transactions by the Board of Directors and placement of such transactions before the Audit Committee. We have not carried out any procedures to determine whether the related party transactions were undertaken at arm's length price or not.

Based on our review, nothing has come to our attention which causes us to believe that the Statement does not appropriately reflect the Company's compliance, in all material respects, with the best practices contained in the Code as applicable to the Company for the year ended 30 June 2011.

Emst & You fool Roll
Chartered Accountants

Date: 29 September 2011

Karachi

### FINANCIAL AND BUSINESS HIGHLIGHTS

		2004	2005	2006	2007	2008	2009	2010	2011*
Pre tax Margin	%	32%	49%	55%	51%	42%	-119%	14%	32%
Net Margin	%	21%	35%	44%	40%	36%	-111%	17%	25%
Performance									
Return on assets	%	7%	17%	30%	23%	24%	-39%	8%	5%
Return on equity	%	22%	46%	46%	31%	35%	-85%	13%	6%
Leverage									
Gearing (Debt:Equity)	times	1.66	1.28	0.31	0.21	0.31	0.98	0.68	0.07
Interest Coverage Ratio	times	6.08	8.41	18.10	24.58	18.77	-3.63	2.09	N/A
Liquidity									
Current Ratio	times	0.99	2.10	2.50	3.52	2.59	1.01	1.80	6.32
Valuation									
Earnings per share	Rs.	1.00	4.23	8.88	7.18	8.30	-10.08	2.14	1.97
No. of ordinary shares		29	29	30	30	30	30	30	72
Historical trend									
Management fee (Rs. in million)		118.36	280.12	402.43	418.05	446.12	249.30	271.06	237.23
Operating profit (Rs. in million)		53.56	192.44	353.02	286.92	303.57	25.42	100.39	91.72
Profit before tax (Rs. in million)		44.75	169.56	333.52	275.25	287.4	-323.82	52.35	90.72
Profit after tax (Rs. in million)		29.14	122.71	266.44	215.42	249.04	-302.48	64.25	71.65
Share capital (Rs. in million)		40	40	65	130	300	300	300	720
Shareholders equity (Rs. in million)		131.31	266.80	574.69	698.49	708.58	354.69	488.07	1269.62
Total assets (Rs. in million)		389.66	734.81	882.52	953.82	1046.20	768.36	821.89	1356.63

<sup>\*</sup> As explained in Note 4 to the Financial Statements the Financial Statements of the Company have been drawn up using acquisition method under IFRS 3 - Business Combination. Therefore, the financial and business highlights for the year 2011 as reported may not be comparable with rest of the historical reported data.



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### AUDITORS' REPORT TO THE MEMBERS

We have audited the annexed balance sheet of **Arif Habib Investments Limited** (the Company) as at 30 June 2011 and the related profit and loss account, statement of comprehensive income, statement of cash flows and statement of changes in equity together with the notes forming part thereof, for the year then ended and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of our audit.

It is the responsibility of the Company's management to establish and maintain a system of internal control, and prepare and present the above said statements in conformity with the approved accounting standards and the requirements of the Companies Ordinance, 1984. Our responsibility is to express an opinion on these statements based on our audit.

We conducted our audit in accordance with the auditing standards as applicable in Pakistan. These standards require that we plan and perform the audit to obtain reasonable assurance about whether the above said statements are free of any material misstatement. An audit includes examining on a test basis, evidence supporting the amounts and disclosures in the above said statements. An audit also includes assessing the accounting policies and significant estimates made by management, as well as, evaluating the overall presentation of the above said statements. We believe that our audit provides a reasonable basis for our opinion and, after due verification, we report that:

- (a) in our opinion, proper books of account have been kept by the Company as required by the Companies Ordinance, 1984;
- (b) in our opinion:
  - (i) the balance sheet and profit and loss account together with the notes thereon have been drawn up in conformity with the Companies Ordinance, 1984, and are in agreement with the books of account and are further in accordance with accounting policies consistently applied except for the changes as stated in note 3.2 with which we concur;
  - the expenditure incurred during the year was for the purpose of the Company's business; and
  - (iii) the business conducted, investments made and the expenditure incurred during the year were in accordance with the objects of the Company;

Gramon

- in our opinion and to the best of our information and according to the explanations (c) given to us, the balance sheet, profit and loss account, statement of comprehensive income, statement of cash flows and statement of changes in equity together with the notes forming part thereof conform with approved accounting standards as applicable in Pakistan, and, give the information required by the Companies Ordinance, 1984, in the manner so required and respectively give a true and fair view of the state of the Company's affairs as at 30 June 2011 and of the profit, comprehensive income, cash flows and changes in equity for the year then ended; and
- (d) in our opinion, no zakat was deductible under the Zakat and Ushr Ordinance, 1980 (XVIII of 1980).

### We draw attention to the following matters:

As explained in note 1.2 to the accompanying financial statements, the Scheme of Amalgamation with MCB Asset Management Company Limited (MCB AMC) was sanctioned by the Securities and Exchange Commission of Pakistan (the SECP) vide its order dated 10 June 2011 (the sanction order) and the effective date of amalgamation was approved to be 27 June 2011. However, the SECP issued another order on 27 June 2011 (the extension order) and extended the effective date of amalgamation from 27 June 2011 to 30 July 2011. For the reasons disclosed in note 1.2 to the financial statements, the Company filed a petition in the Honorable High Court of Sindh (the Court) challenging the extension order in response to which the Court suspended the extension order until the final outcome of the litigation.

However, based upon the advice received from its legal counsel, the Company has accounted for its amalgamation with MCB AMC in its financial statements for the year ended 30 June 2011, despite the pending litigation with the SECP, on the basis that the sanction order holds the field with full effect.

(ii) The accompanying financial statements represent the amalgamated financial statements of the Company prepared by the management using the reverse acquisition method in accordance with the requirements of IFRS 3 (revised) 'Business Combinations' as fully explained in note 4. Accordingly, the balances and transactions of MCB AMC until the period ended 26 June 2011 were incorporated in the Company's financial statements based on audited financial statements of MCB AMC for the period ended 26 June 2011 which were audited by another firm of Chartered Accountants, whose report dated 29 September 2011 expressed a modified opinion thereon wherein the matter relating to amalgamation of MCB AMC with and into the Company was emphasised. Further, the comparatives in the accompanying financial statements represent the balances and transactions of MCB AMC taken from the audited financial statements of MCB AMC for the year ended 30 June 2010 which were audited by the same other firm of Chartered Accountants. whose report dated 07 September 2010 expressed an unqualified opinion thereon; BIRM

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-: 3 :-

- (iii) Note 4.2 to the accompanying financial statements which states that fair values of certain assets acquired as a result of the amalgamation have been determined provisionally based on limited information. Accordingly, the initial accounting for the business combination is incomplete and will be adjusted in the ensuing financial year based on more accurate and complete information and analysis; and
- (iv) The financial statements of the Company for the year ended 30 June 2010 were audited by another firm of Chartered Accountants, whose report dated 4 August 2010 expressed an unqualified opinion thereon.

Our opinion is not qualified in respect of these matters.

Emst & Horg Kedkleal
Chartered Accountants

Audit Engagement Partner: Shabbir Yunus

Date: 29 September 2011

Place:

### **BALANCE SHEET**

### AS AT JUNE 30, 2011

		June 30, 2011	June 30, 2010
	Note	(Rupees)	
ASSETS			
NON-CURRENT ASSETS			
Fixed assets	5	383,843,590	83,317,899
Long-term investments	6	310,324,182	-
Long-term loans and receivables	7	6,925,070	329,834
Long-term deposits		624,700	509,700
Deferred taxation	8	26,900,491	-
		728,618,033	84,157,433
CURRENT ASSETS			
Receivable from related parties	9	101,600,492	25,687,228
Loans and advances	10	3,029,899	328,235
Deposits, prepayments and other receivables	11	9,298,172	1,530,155
Accrued mark-up		1,007,993	48,887
Taxation - net	12	70,682,409	4,312,762
Short-term investments	13	306,626,274	367,668,473
Cash and bank balances	14	57,779,770	12,181,925
Non-summed accepts held for colo	4.5	550,025,009	411,757,665
Non-current assets held for sale	15	77,970,426	-
TOTAL ASSETS		1,356,613,468	495,915,098
SHARE CAPITAL AND RESERVES			
Authorised capital 72,000,000			
(June 30, 2010: 30,000,000) Ordinary shares of Rs.10 each		720,000,000	300,000,000
Issued, subscribed and paid-up capital	16	720,000,000	300,000,000
Reserves	17	538,729,994	161,762,359
TOTAL EQUITY		1,258,729,994	461,762,359
Surplus on revaluation of fixed assets - net of tax	18	10,870,308	964,134
NON-CURRENT LIABILITIES			
Deferred taxation	8	-	15,331,567
CURRENT LIABILITIES			
Trade and other payables	19	87,013,166	17,857,038
TOTAL LIABILITIES		87,013,166	33,188,605
CONTINGENCIES	20		
TOTAL EQUITY AND LIABILITIES		1,356,613,468	495,915,098
TOTAL EQUIT AND LIABILITIES		1,330,013,400	433,313,030

Yasir Qadri Nasim Beg

The annexed notes from 1 to 33 form an integral part of these financial statements.

CHIEF EXECUTIVE Executive Vice Chairman / Director

### **PROFIT AND LOSS ACCOUNT**

### FOR THE YEAR ENDED JUNE 30, 2011

		June 30, 2011	June 30, 2010
REVENUE	Note	(Rupees)	
Management fee / investment advisory fee	21	237,227,299	203,737,763
Processing and other related income	21	56,674	78,740
Mark up on bank deposits		2,056,856	1,595,966
Gain on sale of investments		14,773,571	17,603,358
Unrealised gain on investments at fair value through profit or loss		28,675,708	19,138,644
	-	282,790,108	242,154,471
EXPENSES			
Administrative and operating expenses	22	(143,118,925)	(110,844,729)
Management / investment advisory fee / processing		(110,110,020)	(***,****,**=*)
and other related income sharing	23	(49,949,199)	(23,173,640)
Finance cost		(2,660)	(917)
	-	(193,070,784)	(134,019,286)
Other income		996,989	808,333
PROFIT BEFORE TAXATION	-	90,716,313	108,943,518
Taxation	24	(19,081,365)	(30,013,946)
NET PROFIT FOR THE YEAR	-	71,634,948	78,929,572
Earnings per share - Basic and Diluted	25	1.97	2.19

The annexed notes from 1 to 33 form an integral part of these financial statements.

Yasir Qadri Nasim Beg

CHIEF EXECUTIVE Executive Vice Chairman / Director

### STATEMENT OF COMPREHENSIVE INCOME

FOR THE YEAR ENDED JUNE 30, 2011

	June 30, 2011 (Rupees	June 30, 2010 )
Profit after tax	71,634,948	78,929,572
Other comprehensive income		
Unrealised deficit on revaluation of available-for-sale investments Less: Related deferred tax	(1,095,847) 109,585 (986,262)	- - -
Transferred from surplus on revaluation of fixed assets on account of incremental depreciation Less: Related deferred tax	475,532 (156,583) 318,949	74,863 (24,106) 50,757
Total comprehensive income	70,967,635	78,980,329
The annexed notes from 1 to 33 form an integral part of these financial statements.		
Yasir Qadri	Nasim Beg	
CHIEF EXECUTIVE	Executive Vice Chairman / Directo	or

### STATEMENT OF CHANGES IN EQUITY

FOR THE YEAR ENDED JUNE 30, 2011

Unrealised loss on eficit arising available-for-

		Deficit arising	available-for-		
	Share	on	sale	Unappro-	
Share capital	premium			priated profit	Total
		(Rup	ees)		
			-		
300,000,000	-	-	-	112,782,030	412,782,030
-	-	-	-	78,929,572	78,929,572
_	-	_	_	50,757	50,757
-	-	-		78,980,329	78,980,329
-	-	-	-	(30,000,000)	(30,000,000)
300,000,000	-	-	-	161,762,359	461,762,359
60,000,000	-	-	-	-	60,000,000
360,000,000	396,000,000	-	-	-	756,000,000
_	_	(60,000,000)	_	_	(60,000,000)
		(00,000,000)			(00,000,000)
_	_		_	71 634 948	71,634,948
				7 1,004,040	7 1,004,040
_	_	_	(986 262)	318 949	(667,313)
					70,967,635
-	-	-	(300,202)	11,900,091	10,301,000
_	_	_	_	(30,000,000)	(30,000,000)
_	_	_	_	(50,000,000)	(50,000,000)
720,000,000	396,000,000	(60,000,000)	(986,262)	203,716,256	1,258,729,994
	300,000,000	Share capital         premium           300,000,000         -           -         -           -         -           300,000,000         -           60,000,000         -           360,000,000         396,000,000           -         -           -         -           -         -           -         -           -         -           -         -           -         -           -         -           -         -           -         -           -         -           -         -	Share capital         Share premium         on amalgamation           300,000,000         -         -           -         -         -           -         -         -           -         -         -           300,000,000         -         -           60,000,000         -         -           360,000,000         396,000,000         -           -         -         (60,000,000)           -         -         -           -         -         -           -         -         -           -         -         -           -         -         -           -         -         -           -         -         -           -         -         -           -         -         -           -         -         -           -         -         -           -         -         -           -         -         -           -         -         -           -         -         -           -         -         -           -         -	Share capital         Share premium premium         on amalgamation amalgamation         sale investments investments           300,000,000         -         -         -           -         -         -         -           -         -         -         -           -         -         -         -           300,000,000         -         -         -           60,000,000         -         -         -           360,000,000         396,000,000         -         -         -           -         -         (60,000,000)         -         -           -         -         -         (986,262)         -           -         -         -         (986,262)         -           -         -         -         -         -         -	Share capital         Share premium premium         on amalgamation amalgamation investments         sale investments priated profit         Unappropriated profit           300,000,000         -         -         -         112,782,030           -         -         -         -         78,929,572           -         -         -         -         50,757           -         -         -         -         78,980,329           -         -         -         -         (30,000,000)           300,000,000         -         -         -         161,762,359           60,000,000         -         -         -         -         -           360,000,000         396,000,000         -         -         -         -           -         -         (60,000,000)         -         -         -         -           -         -         -         -         71,634,948         -         -         (986,262)         318,949           -         -         -         -         -         (30,000,000)         -         -         -         -         -         -         -         -         -         -         -         -         -

The annexed notes from 1 to 33 form an integral part of these financial statements.

Yasir Qadri	Nasim Beg
CHIEF EXECUTIVE	Executive Vice Chairman / Director

### **STATEMENT OF CASH FLOWS**

### FOR THE YEAR ENDED JUNE 30, 2011

		June 30, 2011	June 30, 2010
CASH FLOWS FROM OPERATING ACTIVITIES	Note	(Rupees)	
Profit before taxation		90,716,313	108,943,518
Adjustments for non cash items:		00,110,010	100,010,010
Depreciation		9,171,593	7,966,814
Amortisation		1,657,397	1,649,375
Gain on sale of property, plant and equipment		(979,489)	(808,333)
Finance cost		2,660	917
Unrealised gain on investments at fair value through profit or loss		(28,675,708)	(19,138,644)
		(18,823,547)	(10,329,871)
Cash flow from operations before working capital changes		71,892,766	98,613,647
(Increase) / decrease in current assets			
Receivable from related parties		(5,424,090)	(7,049,212)
Short-term investments		90,559,050	14,095,611
Current portion of formation cost		5,330,765	(6,330,765)
Advance to contractors		(607,871)	-
Short-term prepayments		(209,026)	(93,176)
Accrued mark-up		(717,091)	(11,362)
Other receivables		(54,898,246)	(2,136,931)
Increase / (decrease) in current liabilities		34,033,491	(1,525,835)
Trade and other payables		1,379,368	10,493,648
Net working capital changes		35,412,859	8,967,813
Net cash flows after working capital changes		107,305,625	107,581,460
Income tax paid		(20,186,136)	(26,454,310)
Dividend paid		(30,000,000)	(30,000,000)
Finance cost paid		(2,660)	(917)
Net cash flow from operating activities	•	57,116,829	51,126,233
CASH FLOWS FROM INVESTING ACTIVITIES			
Capital expenditure on fixed assets		(3,472,582)	(41,394,912)
Proceeds from sale of property plant and equipment		1,036,933	875,000
Long-term loans		(811,354)	449,935
Long-term security deposits		-	(54,000)
Net inflow of cash on acquisition of subsidiary		41,573,019	-
Long-term investments made		(50,000,000)	
Long-term receivable from funds - formation cost		155,000	75,000
Net cash used in investing activities		(11,518,984)	(40,048,977)
NET DECREASE IN CASH AND CASH EQUIVALENTS		45,597,845	11,077,256
Cash and cash equivalents at the beginning of the year		12,181,925	1,104,671
Cash and cash equivalents at the end of the period	14	57,779,770	12,181,927

The annexed notes from 1 to 33 form an integral part of these financial statements.

Yasir Qadri	Nasim Beg
CHIEF EXECUTIVE	Executive Vice Chairman / Director

FOR THE YEAR ENDED JUNE 30, 2011

### 1. STATUS AND NATURE OF BUSINESS

- 1.1 Arif Habib Investments Limited (the Company) was incorporated on August 30, 2000, as an unquoted public limited company under the Companies Ordinance, 1984. During 2008, the Company was listed on the Karachi Stock Exchange by way of offer for sale of shares by a few of the existing shareholders of the Company to the general public. In the same financial year, the name of the Company was changed from Arif Habib Investment Management Limited to Arif Habib Investments Limited. The registered office of the Company is situated at 8th Floor Techno City Corporate Tower, Hasrat Mohani Road Karachi, Pakistan.
- 1.2 During the year, a transfer agreement was signed on January 19, 2011 between Arif Habib Corporation Limited (AHCL) [the previous parent of the Company] and MCB Bank Limited (MCB Bank) [the parent of MCB Asset Management Company Limited (MCB AMC)] for the transfer of entire business of MCB AMC to the Company to achieve synergies in business and access to a wider distribution network. The scheme of amalgamation (the scheme) was approved by the shareholders of the Company and MCB AMC in their respective extra ordinary general meetings held on May 21, 2011. The Securities and Exchange Commission of Pakistan (SECP) vide its order of June 10, 2011 under Section 282(L) of the Companies Ordinance, 1984 (the Sanction Order) had approved the Scheme. As per the Sanction Order, the effective date of amalgamation was June 27, 2011 (the effective date).

Pursuant to amalgamation, the entire undertaking of MCB AMC including all properties, assets, liabilities, receivables, payables and all other rights and obligations have been transferred into and vested in the Company as on the effective date.

As part of the Scheme, the Company was required to issue and allot 36 million Ordinary shares of Rs.10 each, as fully paid shares, to registered Ordinary shareholders of MCB AMC in the ratio of 1.2 Ordinary shares of the Company for each share of Rs.10 of MCB AMC as consideration. The fair value of the shares issued to the shareholders of MCB AMC is based on the published quoted price of the Ordinary shares of the Company as at June 24, 2011 (June 25, 2011 and June 26, 2011 being public holidays) being Rs.21 per share.

Accordingly, now the Company is a subsidiary of MCB Bank Limited which holds 51.33% Ordinary shares in the Company as at the effective date. (As of June 30, 2010, the Company was a subsidiary of Arif Habib Corporation Limited which held 60.18% Ordinary shares in the Company).

After the close of business on June 27, 2011, the SECP issued another order under Section 484(2) of the Companies Ordinance, 1984 (the Extension Order) and attempted to extend the effective date from June 27, 2011 to July 30, 2011.

Based upon legal advice, the Company filed a constitutional petition before the Honourable High Court of Sindh (the Court) on July 2, 2011 pleading that the merger is a past and closed transaction and the Extension Order was illegal and not tenable under law. On July 4, 2011, the Court suspended the operation of the Extension Order (the Suspension Order) till the disposal of the application.

1.3 The Company is registered as an Asset Management Company and Investment Advisor under the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (NBFC) and Pension Fund Manager under Voluntary Pension System Rules 2005. The Company is currently acting as Asset Management Company / Pension Fund Manager for the funds / schemes hereunder. The Company also manages discretionary portfolio accounts.

		Net asset	Net asset value	
		June 30,	June 30,	
		2011	2010	
	Note	(Rupees in r	million)	
Open-end mutual funds				
Pakistan Income Fund		1,814	2,101	
Pakistan Stock Market Fund		1,244	1,841	
MetroBank-Pakistan Sovereign Fund		2,999	1,507	
Pakistan International Element Islamic Fund		337	410	
Pakistan Capital Market Fund		390	445	
Pakistan Cash Management Fund		2,711	2,061	
Pakistan Income Enhancement Fund		1,624	2,224	
Pakistan Capital Protected Fund - Fixed Income Securities		237	245	
AH Dow Jones SAFE Pakistan Titans 15 Index Fund	1.4	123	-	
Pakistan Premier Fund Limited	1.5	688	1,750	
Pakistan Strategic Allocation Fund	1.6	608	2,531	
MCB Islamic Income Fund		182	-	
MCB Dynamic Allocation Fund		333	403	
MCB Dynamic Stock Fund		693	651	
MCB Cash Management Optimizer		10,393	6,525	
MCB Dynamic Cash Fund		5,020	5,970	
MCB Sarmaya Mehfooz Fund 1	1.7	-	630	
Close-end mutual funds				
Pakistan Capital Protected Fund-I	1.8	-	617	
Pension Funds				
Pakistan Pension Fund		221	176	
Pakistan Islamic Pension Fund		127	110	
Discretionary portfolio		801	322	

- 1.4 AH Dow Jones SAFE Pakistan Titans 15 Index Fund (AHDJPF) was launched during the current year. AHDJPF is an Open End Index Tracker Fund which aims to provide investors with a total return that closely corresponds to the return of the Dow Jones SAFE Pakistan Titans 15 Index. The Fund employs a passive management approach to replicate the performance of the constituents of Dow Jones SAFE Pakistan Titans 15 Index. The Fund invests all or substantially all, of its assets in securities that make up the target index. Excess cash, if any, is kept in daily-return bank deposits or short term money market instruments. This Fund also provides a low cost exposure to a portfolio primarily holding blue-chip liquid stocks selected by index provider on the basis of free float market capitalisation and liquidity. The initial public offer of AHDJPF started from October 12, 2010 and ended on October 14, 2010.
- 1.5 The Board of Directors of Pakistan Premier Fund Limited (PPFL) in its meeting held on June 17, 2010 passed a resolution that the Fund be converted into an open-end scheme subject to all regulatory approvals and compliances. In this regard, PPFL convened a General Meeting of the shareholders of PPFL on September 25, 2010 to seek the approval of shareholders (through Special Resolution) for the conversion of PPFL. Shareholders of PPFL in their meeting have unanimously approved the conversion of PPFL. Subsequently, the Securities and Exchange Commission of Pakistan has conveyed its "no-objection" to the conversion on October 08, 2010. The Fund was converted into an open-end scheme with effect from December 22, 2010.
- 1.6 The Board of Directors of Pakistan Strategic Allocation Fund (PSAF) in its meeting held on June 17, 2010 passed a resolution that the Fund be converted into an open end scheme subject to all regulatory approvals and compliances. In this regard, Arif Habib Investments Limited, the Management Company of the Fund, convened an Extra Ordinary General Meeting of the certificate holders of PSAF on

September 08, 2010 to seek the approval of certificate holders (through Special Resolution) for the conversion of PSAF. Certificate Holders of PSAF in their meeting have unanimously approved the conversion of PSAF. Subsequently, the Securities and Exchange Commission of Pakistan has conveyed its "no-objection" to the conversion on September 23, 2010. The Fund was converted into an open-end scheme with effect from November 11, 2010.

- 1.7 MCB Sarmaya Mehfooz Fund 1 was launched in 2010 with a fixed term of one year. During the current period, the Fund has completed its term.
- **1.8** Pakistan Capital Protected Fund I was launched in 2007 with a fixed term of three years. During the current period, the Fund has completed its term of three years.
- 1.9 MCB Islamic Fund was launched on June 18, 2011.

### 2. STATEMENT OF COMPLIANCE

These financial statements have been prepared in accordance with approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board as are notified under the Companies Ordinance, 1984, the requirements of the Companies Ordinance, 1984, the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003, Non Banking Finance Companies and Notified Entities Regulations, 2008 and directives issued by the Securities and Exchange Commission of Pakistan. Wherever the requirements of the Companies Ordinance, 1984, the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003, Non Banking Finance Companies and Notified Entities Regulations, 2008 or directives issued by the Securities and Exchange Commission of Pakistan differ with the requirements of IFRS, the requirements of the Companies Ordinance, 1984, the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003, Non Banking Finance Companies and Notified Entities Regulations, 2008 or the requirements of the said directives shall prevail.

### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

### 3.1 Accounting convention

These financial statements have been prepared under the historical cost basis, except for certain investments which are carried at fair value.

3.2 Standards, amendments to published approved accounting standards and interpretations which became effective during the year

The Fund has adopted the following amended IFRS and IFRIC interpretations which became effective during the period:

IAS 24 – Related Party Disclosure (Revised)

IAS 32 - Financial Instruments: Presentation - Classification of Right Issues (Amendment)

IFRIC 19 - Extinguishing Financial Liabilities with Equity Instruments

Improvements to various standards issued by IASB in April 2010

IFRS 3 - Business Combinations

IAS 27 - Consolidated and Separate Financial Statements

IFRS 7 – Financial Instruments: Disclosures

IAS 1 - Presentation of Financial Statements

IFRIC 13 – Customer Loyalty Programmes

IAS 34 - Interim Financial Reporting

The adoption of the above standards, amendments / improvements and interpretations did not have any material effect on the financial statements.

### 3.3 Standards, amendments to published approved accounting standards and interpretations that are not yet effective:

The following revised standards, amendments and interpretations with respect to the approved accounting standards as applicable in Pakistan would be effective from the dates mentioned below against the respective standard or interpretation:

### Standard or interpretation

IFRIC 14 - Prepayments of a Minimum Funding

Requirement (Amendment)

### Effective date (annual periods beginning on or after)

·	, .
IAS 1 – Presentation of Financial Statements - Amendments	
to revise the way other comprehensive income is presented	July 01, 2012
IFRS 7 – Financial Instruments : Disclosures - Amendments	
enhancing disclosures about transfers of financial assets	July 01, 2011
IAS 12 – Income Tax (Amendment) – Deferred Taxes:	
Recovery of Underlying Assets	January 01, 2012
IAS 19 – Employee Benefits - Amended Standard resulting from	
the Post-Employment Benefits and Termination Benefits projects	January 01, 2013
IAS 24 – Related Party Disclosures	January 01, 2011

The Fund expects that the adoption of the above revisions, amendments and interpretations of the standards will not materially affect the Fund's financial statements in the period of initial application.

In addition to the above, amendments to various accounting standards have also been issued by the IASB. Such improvements are generally effective for accounting periods beginning on or after January 01, 2011. The Fund expects that such improvements to the standards will not have any material impact on the Fund's financial statements in the period of initial application.

Further, the following new standards have been issued by IASB which are yet to be notified by the SECP for the purpose of applicability in Pakistan.

### Standard

### IASB Effective date (annual periods beginning on or after)

January 01, 2011

IFRS 9 - Financial Instruments	January 01, 2013
IFRS 10 - Consolidated Financial Statements	January 01, 2013
IFRS 11 – Joint Arrangements	January 01, 2013
IFRS 12 - Disclosure of Interests in Other Entities	January 01, 2013
IFRS 13 - Fair Value Measurement	January 01, 2013

### 3.4 Property and equipment

Property and equipment except for office premises and Capital work-in-progress are stated at cost less accumulated depreciation and impairment in value, if any. Capital work-in-progress are stated at cost. Office premises are measured under revaluation model and stated at revalued amount less accumulated depreciation and impairment in value, if any. Surplus arising on revaluation is credited to surplus on revaluation of property and equipment. The surplus on revaluation of property and equipment to the extent of incremental depreciation charged on the related assets is transferred to unappropriated profit through statement of comprehensive income, net of deferred tax.

Assets' residual values, if significant and their useful lives are reviewed at each balance sheet date and adjusted prospectively, if appropriate, at each balance sheet date.

Depreciation is charged to income by applying the straight line method except for office premises which is depreciated applying the reducing balance method at the rates specified in the relevant note. In respect of additions and disposals during the period, depreciation is charged when the asset is available for use and upto the date the asset's derecognition respectively.

Subsequent costs are recognized as a separate asset, only when it is probable that future economic benefits associated with the item will flow to the Company and the cost of the item can be measured reliably. All other repairs and maintenance costs are charged to income during the period in which they are incurred.

Gains or losses on disposal of assets, if any, are recognized as and when incurred.

Assets subject to finance lease are depreciated over their expected useful lives on the same basis as owned assets.

All expenditure connected with specific assets incurred during installation and construction period are carried under capital work-in-progress. These are transferred to specific assets as and when these are available for use.

### 3.5 Intangible assets

Intangible assets acquired separately are measured on initial recognition at cost. The cost of intangible assets acquired in a business combination is its fair value as at the date of acquisition. Following initial recognition, intangible assets are carried at cost less any accumulated amortisation and accumulated impairment losses, if any.

The useful lives of intangible assets are assessed as either finite or indefinite.

Intangible assets with finite lives are amortised over the useful economic life using straight line method and assessed for impairment whenever there is an indication that the intangible asset may be impaired. Intangible assets with finite lives are amortised using the straight line method at the rates specified in the relevant note. Intangible assets' residual values, if significant and their useful lives are reviewed at each balance sheet date and adjusted prospectively, if appropriate, at each balance sheet date.

Amortisation on additions to intangible assets is charged from the month in which an asset is acquired or capitalised while no amortisation is charged for the month in which that asset is disposed off.

Intangible assets with indefinite useful lives are not amortised, but are tested for impairment annually, either individually or at the cash-generating unit level. The assessment of indefinite life is reviewed annually to determine whether the indefinite life continues to be supportable. if not, the change in useful life from indefinite to finite is made on a prospective basis.

#### Goodwill

Goodwill is initially measured at cost being the excess of the aggregate of the consideration transferred over the net identifiable assets acquired and liabilities assumed as an intangible asset.

After initial recognition, goodwill is measured at cost less any accumulated impairment losses. For the purpose of impairment testing, goodwill acquired in a business combination is tested for impairment annually or whenever there is an indication of impairment as per the requirement of International Accounting Standard (IAS) 36, 'Impairment of Assets'. Impairment charge in respect of goodwill is recognised in the profit and loss account.

#### 3.6 Non-current assets held for sale

Non-current assets classified as held for sale are measured at the lower of their carrying amount and fair value less costs to sell. Noncurrent assets are classified as held for sale if their carrying amounts will be recovered principally through a sale transaction rather than through continuing use. This condition is regarded as met only when the sale is highly probable, the asset is available for immediate sale in its present condition, management is committed to the sale, and expects to qualify for recognition as a completed sale within one year from the date of classification.

Property, plant and equipment and intangible assets once classified as held for sale are not depreciated or amortized.

### 3.7 Financial instruments

### 3.7.1 Classification:

### a) Investments at 'fair value through profit or loss'

These include financial instruments categorised as 'held-for-trading' which are acquired principally for the purpose of generating profit from short-term fluctuations in prices or dealers' margins or are securities included in a portfolio in which a pattern of shortterm profit taking exists.

These include investments that are designated as investments at 'fair value through profit or loss' upon initial recognition.

### (b) Held to maturity

These are securities acquired by the Company with the intention and ability to hold them upto maturity.

### (c) Loans and receivables

These are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market, other than those classified as 'fair value through profit or loss' or 'available-for-sale'.

### (d) Available-for-sale

Investments which are not classified in any of the preceding categories are classified as available-for-sale investments.

### 3.7.2 Recognition

The Company recognises financial assets and financial liabilities on the date it becomes a party to the contractual provisions of the instrument.

The Company follows trade date accounting for purchase and sale of investments. Financial liabilities are not recognised unless one of the parties has performed its part of the contract or the contract is a derivative contract.

#### 3.7.3 Measurement

Financial instruments are measured initially at fair value (transaction price) plus, in case of a financial asset or financial liability not at 'fair value through profit or loss', transaction costs that are directly attributable to the acquisition or issue of the financial asset or financial liability. Transaction costs on financial assets and financial liabilities at 'fair value through profit or loss' are charged to the income statement immediately.

Subsequent to initial recognition, instruments classified as financial assets at 'fair value through profit or loss' and 'available-for-sale' are measured at fair value. Gains or losses arising from changes in the fair value of the financial assets at 'fair value through profit or loss' are recognised in the income statement. Changes in the fair value of instruments classified as 'available-for-sale' are recognised in other comprehensive income until derecognised or impaired when the accumulated fair value adjustments recognised in other comprehensive income are included in the income statement.

Financial assets classified as 'loans and receivables' and 'held to maturity' are carried at amortised cost using the effective yield method, less impairment losses, if any.

Financial liabilities, other than those at 'fair value through profit or loss', are measured at amortised cost using the effective yield method.

### 3.7.4 Fair value measurement principles

The fair value of financial instruments were determined as follows:

- The carrying value of debt securities is based on the value determined and announced by the Mutual Funds Association of Pakistan (MUFAP).
- Provisions are recognised when there is objective evidence that a financial asset or group of financial assets are non-performing. Additional provision may be recognised when there is objective evidence of the continuity of non-performance. Further, the reversal of provisions are made where there is an objective evidence that the impairment is reversed.

The fair value of shares of listed companies / units of funds is based on their price quoted on the Karachi Stock Exchange at the reporting date without any deduction for estimated future selling costs. Financial assets and financial liabilities are priced at their fair market value.

### 3.7.5 Impairment

Impairment loss on investments other than 'available-for-sale' is recognised in the income statement whenever the carrying amount of investment exceeds its recoverable amount. If, in a subsequent period, the amount of an impairment loss recognised decreases

the impairment is reversed through the income statement.

In case of investments classified as 'available-for-sale', a significant or prolonged decline in the fair value of the security below its cost is considered an indicator that the securities are impaired. If any such evidence exists for 'available-for-sale' financial assets, the cumulative loss measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that financial asset previously recognised in profit or loss is removed from other comprehensive income and recognised in the income statement. However, the decrease in impairment loss on equity securities classified as 'available-for-sale' is not reversed through the income statement but is recognised in other comprehensive income.

### 3.7.6 Derecognition

The Company derecognises a financial asset when the contractual right to the cash flow from the financial asset expires or it transfers the financial asset and the transfer qualifies for derecognition in accordance with IAS 39.

A financial liability is derecognised when the obligation specified in the contract is discharged, cancelled or expired.

#### 3.8 Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. Such financial assets are carried at amortised cost using the effective interest rate method. Gains and losses are recognised in the profit and loss account when the loans and receivables are derecognised or impaired, as well as through the amortisation process.

### 3.9 Employee benefits

### Defined contributory plan

The Company contributes to an approved funded provident / pension fund for all its permanent employees. Equal monthly contributions are made both by the Company and the employees at the rate of 8.33% of basic salary per annum.

### 3.10 Taxation

### Current

The charge for current taxation is based on taxable income at the current rates of taxation, after taking into account tax rebates and tax credits available, if any, or minimum taxation at the rate of one percent of turnover under Section 113 of the Income Tax Ordinance, 2001 (applicable for the tax year 2010) whichever is higher. Payment of minimum tax is subject to adjustment against tax liabilities of following three years. However, for income covered under final tax regime, taxation is based on applicable tax rates under such regime.

### Deferred

Deferred income tax is provided using the liability method for all temporary differences at the balance sheet date between tax bases of assets and liabilities and their carrying amounts for financial reporting purposes. In this regard, the effects on deferred taxation of the portion of income subject to final tax regime is also considered in accordance with the requirement of Technical Release-27 of the Institute of Chartered Accountants of Pakistan.

Deferred income tax asset is recognized for all deductible temporary differences and unused tax losses, if any, to the extent that it is probable that taxable profit will be available against which such temporary differences and tax losses can be utilised.

Deferred income tax assets and liabilities are measured at the tax rates that are expected to apply to the period when the asset is realized or the liability is settled, based on tax rates that have been enacted or substantively enacted at the balance sheet date.

#### 3.11 Cash and cash equivalents

Cash and cash equivalents consist of cash in hand and bank balances. Cash equivalents are short-term highly liquid investments that are readily convertible to known amounts of cash, are subject to an insignificant risk of changes in value, and are held for the purpose of meeting short-term cash commitments rather than for investment or other purposes.

#### 3.12 Dividend

Dividend distribution to the Company's shareholders is recognized as a liability in the financial statements in the periods in which the dividend are approved for distribution.

#### 3.13 Offsetting

A financial asset and liability is offset and the net amount is reported in the financial statements, if the Company has a legally enforceable right to set off the transaction and the Company also intends to settle on the net basis, or to realise the asset and settle the liability simultaneously.

#### 3.14 Provisions

Provisions are recognized when the Company has a present, legal or constructive obligation as a result of past events, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate of the amount can be made. However provision are reviewed at each balance sheet date and adjusted to reflect the current best estimate.

#### 3.15 Other payables

Liabilities for other amounts payable are measured at cost which is the fair value of the consideration to be paid in the future for goods and services received whether billed to the Company or not.

#### 3.16 Revenue recognition

#### 3.16.1Management / advisory fee

Management / advisory fee is calculated on a daily / monthly basis by charging specified rates to the net asset value / income of the Collective Investment Schemes. The fee so charged does not exceed the limit prescribed in the NBFC Regulations / Voluntary Pension System Rules 2005.

Management fee from open-end schemes is calculated by charging the specified rates to the net asset value / income of open-end schemes at the close of business of each calendar day. Advisory fee from closed-end schemes is calculated on daily / monthly basis by charging the specified rates to the net assets value of closed-end schemes. Advisory fee from the discretionary portfolios is calculated in accordance with the respective agreements with the clients. Management fee from pension funds is calculated by charging the specified rates to the average net assets value.

Specified rates of management and advisory fees are as follows:

Specified rates of management and advisory fees are as	follows:		
	Basis	June 30, 2011 Percentage	June 30, 2010 Percentage
		_	_
Open-end scheme			
Pakistan Income Fund	Net asset value	1.5	1.5
Pakistan Stock Market Fund	Net asset value	2	2
MetroBank-Pakistan Sovereign Fund	10% of income or 1.5% of Net Assets whichever is lower subject to a minimum of 0.5%	10 / 1.5 / 0.5	10 / 1.5 / 0.5
Pakistan Capital Market Fund	Net asset value	2	2
Pakistan Cash Management Fund	10% of gross earnings or 0.25% of Net Assets whichever is higher	10 / 0.25	10 / 0.25
Pakistan Income Enhancement Fund	Net asset value	1.5	1.5
Pakistan International Element Islamic Fund (PIEIF)			
PIEIF – A	Net asset value	3	3
PIEIF – B	Net asset value	3	3
PIEIF – C	Net asset value	2	2
PIEIF – D	Net asset value	2	2
PIEIF – E	Net asset value	1.5	1.5
Pakistan Premier Fund Limited	Net asset value	2	2
Pakistan Strategic Allocation Fund	Net asset value	2	3
AH Dow Jones SAFE Pakistan			
Titans 15 Index Fund	Net asset value	1	-
Pakistan Capital Protected Fund			
- Fixed Income Securities	Net asset value	1.5	-
MCB Islamic Income Fund	10% of gross earnings or 0.25% of Net Assets whichever is higher	10 / 0.25	-
MCB Dynamic Allocation Fund	Net asset value	1.5	1.5
MCB Dynamic Stock Fund	Net asset value	3	3
MCB Cash Management Optimizer	10% of gross earnings or 0.25% of Net Assets whichever is higher	10 / 0.25	10 / 0.25
MCB Dynamic Cash Fund	Net asset value	1.5	1.5
Pension Funds			
Pakistan Pension Fund	Net asset value	1.5	1.5
Pakistan Islamic Pension Fund	Net asset value	1.5	1.5
Discretionary portfolios	Net asset value / performance	0.0-2.0	0.0-2.0

#### 3.16.2 Processing and other related income

These are recognised once the services are provided to unit holders in connection with their investments in the open-end schemes managed by the Company.

#### 3.16.3 Dividend income

Dividend income from investment is recognized when the right to receive payment is established.

#### 3.16.4 Mark-up / interest income

Mark-up / interest income is accrued on a time proportion basis, by reference to the principal outstanding at the effective interest rates applicable.

#### 3.17 Impairment - Non financial assets

"The Company assesses at each balance sheet date whether there is any indication that assets except deferred tax assets may be impaired. If such indication exists, the carrying amounts of such assets are reviewed to assess whether they are recorded in excess of their recoverable amount. Where carrying values exceed the respective recoverable amount, assets are written down to their recoverable amounts and the resulting impairment loss is recognized in profit and loss account. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use.

Where an impairment loss subsequently reverses, the carrying amount of the asset is increased to the revised estimate of its recoverable amount, but so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset in prior years. A reversal of an impairment loss is recognised immediately in profit or loss, unless the relevant asset is carried at a revalued amount, in which case the reversal of the impairment loss is treated as a revaluation increase."

#### 3.18 Significant judgments and key sources of estimation in applying the accounting policies

In the process of applying the Company's accounting policies, the management has not identified any area where significant judgments have been exercised which have material impact on the financial statements, except as mentioned below. Further, there are no key assumptions concerning the future and other key sources of estimating uncertainty at the balance sheet date that have significant risks of causing a material adjustment within the next financial year. The Company has used significant judgement and estimates in the following areas:

- Useful life of property and equipment (note-3.4)
- Non current assets held for sale (note-3.6)
- Fair valuation of unquoted available-for-investments (note-3.7.3)
- Impairment in available-for-sale investments (note-3.7.5)
- Provision for tax and deferred tax (note-3.10)
- Provisions (note-3.14)
- Impairment in property and equipment (note-3.17)
- Management right (note-4.3)

#### 4. BUSINESS COMBINATION

Pursuant to the transfer agreement between the Arif Habib Corporation (AHC) [the previous parent of AHIL] and MCB Bank Limited (MCB

Bank) [the parent of MCB Asset Management Company (MCB AMC)] for the transfer of entire business of MCB AMC to AHIL, these financial statements have been prepared based upon the requirement of IFRS 3 (revised) - Business Combinations using acquisition method of accounting as described below.

#### 4.1 Acquisition method

The acquisition has been accounted for by applying the acquisition method in accordance with the requirements of IFRS 3 (revised) -'Business Combinations'. Taking into account the provisions of agreement between AHCL and MCB Bank, the post-merger shareholding structure of the Company and the relevant regulatory approvals, the combined entity would be treated as subsidiary of MCB Bank Limited (parent company of MCB AMC). Therefore, considering the MCB AMC as the accounting acquirer, these financial statements are prepared on the basis of reverse acquisition accounting under the name of AHIL and reflect:

- The asset and liabilities of MCB AMC recognised and measured at their pre-combination carrying amounts.
- The asset and liabilities of AHIL recognised and measured at fair values as on the effective date.
- The retained earnings and other equity balances of MCB AMC at their pre-combination carrying amounts.
- The profit and loss account of MCB AMC for the year with income and expenses of AHIL after the date of acquisition.
- The comparative information of MCB AMC.

The fair values and carrying amounts of the identifyable assets and liabilities assumed of AHIL as at the date of amalgamation are as follows:

			Fair value	
		Carrying	adjustments /	Fair values
		amounts as on	intangibles	as on
		June 26, 2011	recognised	June 26, 2011
	Note		(Rupees)	
Assets				
Fixed assets	4.2	35,752,429	(1,097,534)	34,654,895
Investments		262,261,172	-	262,261,172
Long-term loans and receivables		6,051,191	-	6,051,191
Long-term deposits		115,000	-	115,000
Intangible assets recognised				
on amalgamation	4.2 & 4.3	-	109,000,000	109,000,000
Deferred tax asset		62,760,149	-	62,760,149
Cash and bank balances		41,573,019	-	41,573,019
Other current assets - net	_	160,705,655		160,705,655
Total assets		569,218,615	107,902,466	677,121,081
Liabilities				
Trade and other payables	4.4	50,535,712	17,241,048	67,776,760
Provision for taxation		2,368,907	-	2,368,907
Total liabilities	<u> </u>	52,904,619	17,241,048	70,145,667
	-	516,313,996	90,661,418	606,975,414
Fair value of the consideration transferred	=			756,000,000
(36 million ordinary shares @ Rs.21 each)				
Goodwill arising on acquisition	4.5			149,024,586

The management believes that the fair values of all assets, other than fixed assets and intangible assets recognised on amalgamation, are not materially different from their carrying amount.

The fair value of consideration transferred has been determined based upon the closing market price of shares under issue of AHIL as at June 26, 2011.

#### 4.2 Fair values determined provisionally

As allowed by IFRS-3, the fair values of these assets have been determined provisionally based on limited information. Detailed valuations after taking into account reasonableness of underlying assumptions especially for assets whose values are based on future projections of earnings and related data, such as valuation of management rights and deferred tax asset, have not been carried out at this stage. Hence, the initial accounting for the business combination is incomplete and will be adjusted in the ensuing financial year based on more accurate and complete information and analysis during the measurement period.

#### 4.3 Intangible asset recognised on amalgamation

Consequent to the amalgamation of MCB AMC with and into AHIL, the Company has recognised the following intangible asset as at the effective date.

-- (Rupees) -Management rights -- (Rupees) --

This intangible asset represents the present value of future cash flows relating to the management fee that would be earned by the Company assuming growth factors, based on the necessary market assumptions, on Asset Under Management (AUM) of Arif Habib Investments Limited. This benefit also considers the fact that the economic life time of these AUMs are unlimited. Based on this assumption, this intangible asset has been valued using certain valuation techniques.

The fair value of this identifiable intangible asset has been determined using an income approach, by the Management of the Company. The income approach begins with an estimation of the annual cash flows, which a market participant acquirer would expect the asset to generate over a discrete projection period. The estimated cash flows for each of the years in the discrete projection period are then converted to their present value equivalent using a rate of return appropriate for the risk of achieving the asset's projected cash flows. The present value of the estimated cash flows are then added to the present value equivalent to the residual value of the asset at the end of the discrete projection period to arrive at an estimate of the fair value of the specific asset.

In applying the income approach, the Company used the Multiple-period Excess Earnings Method to determine the value of the above intangible assets. Under this method the value of a specific intangible asset is estimated from the residual earnings after fair returns on all other assets (if any) employed have been deducted from the asset's after-tax operating earnings.

The valuations are based on information at the time of acquisition and the expectations and assumptions that have been deemed reasonable by the Company's Management. It has been assumed that the underlying assumptions or events associated with such assets will occur as projected.

#### 4.4 Trade and other payables

Included herein is a sum of Rs.17.241 million recognised on acquisition pertaining to the rent payable to Rotocast Engineering Company (Private) Limited, a related party, for a period of nine months after the year end in respect of office premises previously held by the Company. After the amalgamation, the said office premises has been vacated by the Company. (See note 15.1)

#### 4.5 Goodwill

The goodwill recognised represents effect of expected synergies from combining operations of AHIL and MCB AMC, intangible assets that do not qualify for separate recognition and other factors. The management believes that the entire amount of goodwill is expected to be deductible for tax purposes.

4.6 AHIL has contributed Rs.5.058 million of revenue and incurred loss after tax of Rs.3.318 million during the period from June 27, 2011 to June 30, 2011. Had the amalgamation been made at July 01, 2010, AHIL would have contributed Rs.388.028 million of revenue and profit after tax of Rs.44.236 million. The details of loss after tax which pertains to the operations of AHIL for the year ended June 30, 2011 are

as under:	For the period from July 1, 2010 to June 26, 2011	For the period from June 27, 2011 to June 30, 2011 (Rupees)	For the year ended June 30, 2011
REVENUE		(itapecs)	
Management fee / investment advisory fee	226,534,423	4,525,541	231,059,964
Processing and other related income	6,347,673	-	6,347,673
Return on bank deposits	3,291,852	35,020	3,326,872
Dividend income	54,706,205	-	54,706,205
Gain on sale of available-for-sale investments - net	92,088,933	-	92,088,933
Unrealised appreciation in fair value of investments			, ,
at fair value through profit or loss - net	-	553,070	553,070
Total revenue	382,969,086	5,113,631	388,082,717
EXPENSES			
Administrative and operating expenses	318,052,217	7,839,554	325,891,771
Management / processing and			
other related income sharing	17,847,804	486,111	18,333,915
Finance cost	15,478,562	-	15,478,562
Worker's Welfare Fund	456,219	-	456,219
Total expenses	351,834,802	8,325,665	360,160,467
	31,134,284	(3,212,034)	27,922,250
Impairment on available-for-sale investments	2,407,000	-	2,407,000
Impairment loss on property and equipment	7,865,512	-	7,865,512
Provision against expenses incurred on proposed funds	6,930,844	-	6,930,844
Other income	(716,715)	-	(716,715)
	16,486,641	-	16,486,641
PROFIT / (LOSS) BEFORE TAXATION	14,647,643	(3,212,034)	11,435,609
Taxation			
- Current	7,981,794	51,136	8,032,931
- Prior year	19,719	-	19,719
- Deferred	(40,907,529)	(1,175,348)	(42,082,877)
	(32,906,016)	(1,124,212)	(34,030,228)
NET PROFIT / (LOSS) FOR THE PERIOD	47,553,659	(2,087,822)	45,465,837
		June 30, 2011	June 30, 2010
5. FIXED ASSETS	Note	Ruր	oees
Property and equipment	E 1	112 005 124	80 533 536
Property and equipment	5.1 5.2	113,905,121	80,533,526
Capital work in progress Intangible assets	5.2 5.3	5,200,000	- 2 79/ 272
intangible assets	5.3	264,738,469 383,843,590	2,784,373 83,317,899
		303,043,390	03,317,099

5.1 Property and equipment

	Rate	%	c)	10	20	20-25	25
	Net book value at June 30, 2011		78,443,331	8,804,854	5,512,709	8,137,928	13,006,299
	At June 30, 2011		2,356,669	3,857,637	2,695,891	1,814,135	10,342,711
EPRECIATION	Reversal of depreciation due to revaluation	(Rupees)	(6,271,062)	,		•	•
ACCUMULATED DEPRECIATION	Charge for the year / (depreciation on disposals)	(Rupees)	3,751,133	1,057,255	735,173 (12,933)	1,128,058 (4,884,663)	2,499,974 (28,285)
∢	At July 01, 2010		4,876,598	2,800,382	1,973,651	5,570,740	7,871,022
	At June 30, 2011	ŀ	80,800,000	12,662,491	8,208,600	9,952,063	23,349,010
NOI	Assets acquired under amalgamation	)	·	1,622,266	3,933,928	8,056,063	10,293,875
COST / REVALUATION	Surplus on revaluation / reversal of depreciation due to revaluation	(Rupees)	15,260,062 (6,271,062)	ī	•	ı	•
Ö	Additions / (disposals)	(Rup		1,604,766	982,286 (36,950)	- (4,884,663)	847,386 (61,712)
	At July 01, 2010		71,811,000	9,435,459	3,329,336	6,780,663	12,269,461
I	Note		5.1.1	s			
	June 30, 2011		Office premises	Furniture and fittings	Office equipment	Motor vehicles	Computers

5.1.1 The office premises of the Company was originally revalued by an independent professional valuer on November 20, 2007. The revaluation was carried out by M/s.Pee Dee & Associates on the basis of professional assessment of present market values and resulted in a surplus of Rs.1.623 million.

113,905,121

21,067,043

(6,271,062)

9,171,593 (4,925,881)

23,092,393

134,972,164

23,906,132

15,260,062 (6,271,062)

3,434,438 (4,983,325)

103,625,919

During the current year, the Company revalued its office premises using the same independent professional valuer as on October 01, 2010. The said revaluation was based on present market values and resulted in a further surplus of Rs. 15.260 million. Had there been no revaluation, the carrying amount of the said office premises as at June 30, 2011 would have been Rs.62.219 million.

		22	COST/ REVALUATION	TION		<b>V</b>	ACCUMULATED DEPRECIATION	DEPRECIATION			
June 30, 2010 Note	At July 01, 2009	Additions / (deletions)	Surplus on revaluation / reversal of depreciation due to revaluation	Assets acquired under amalgamation	At June 30, 2010	At July 01, 2009	Charge for the year / (depreciation on deletions)	Reversal of depreciation due to revaluation	At June 30, 2010	Net book value at June 30, 2010	Rate
			(Rupees)	(Rupees)			(Rupees)	(Rupees)			%
Building	34,340,000	34,340,000 37,471,000	1	•	71,811,000	2,668,503	2,208,095	1	4,876,598	66,934,402	2
Furniture and fittings	8,918,584	516,875	•	•	9,435,459	1,880,903	919,479	•	2,800,382	6,635,077	10
Office equipment	2,794,380	534,956	•	•	3,329,336	1,388,733	584,918	•	1,973,651	1,355,685	20
Motor vehicles	7,580,663	(800,000)	ı	•	6,780,663	4,774,607	1,529,466 (733,333)	ı	5,570,740	1,209,923	20-25
Computers	10,534,375	1,735,086	•	•	12,269,461	5,146,164	2,724,858	•	7,871,022	4,398,439	25
. "	64,168,002	64,168,002 40,257,917 (800,000)			103,625,919	15,858,910	7,966,816 (733,333)		23,092,393	80,533,526	

# 5.1.2 Particulars of disposal of property and equipment during the year are as follows:

Buyers particulars		Adamjee Insurance	y Yasir Qadri (Chief Executive Officer)	y Adnan Rasheed (Executive)	Umer Enterprises, Islamabad.	
Mode of disposal		Insurance claim	As per Company Policy	As per Company Policy	Negotiation	
Gain / (loss)	-	(8,427)	816,933	160,000	10,983	979,489
Sale proceeds	(Rupees)	25,000	816,933	160,000	35,000	1,036,933
Written down value	(Rupees)	33,427		•	24,017	57,444
Accumulated Cost depreciation		28,285	4,084,663	800,000	12,933	4,925,881
Cost	•	61,712	4,084,663	800,000	36,950	4,983,325
Description		Computer hardware	Motor vehicle	Motor vehicle	Airconditioner	

## 5.2 Capital work-in-progress

This represents amount paid for upgradation of computer software to a consultant.

5.3 Intangible assets

			S	COST		ACCUMU	ACCUMULATED AMORTISATION	RTISATION		
June 30, 2011	Note	At July 01, 2010	Additions / (deletions)	Assets acquired under amalgamation	At June 30, 2011	At July 01, 2010	At July 01, Charge for At June 30, 2010 the year 2011	At June 30, 2011	Net book value at June 30, 2011	Rate
			(Ri	(Rupees)			(R	(Rupees)		%
Computer software		7,469,149	38,144	5,548,763	13,056,056	4,684,776	1,657,397	6,342,173	6,713,883	25
Goodwill	4.1		•	149,024,586	149,024,586	•		•	149,024,586	
Management rights	4.2	•	,	109,000,000	109,000,000		ı		109,000,000	
		7,469,149	38,144	263,573,349	271,080,642	4,684,776	1,657,397	6,342,173	264,738,469	
			J	COST		ACCUMU	ACCUMULATED AMORTISATION	RTISATION		
		At July 01,	Additions /	Assets acquired under	At June 30,	At July 01,	At July 01, Charge for At June 30,	At June 30,	Net book value at June	
June 30, 2010		2009	(deletions)	amalgamation	2010	2009	the year	2010	30, 2010	Rate
			(Rı	(Rupees)			(R	(Rupees)		%
Computer software		6,332,154	1,136,995	•	7,469,149	3,035,401	1,649,375	4,684,776	2,784,373	25

LONG TERM INVESTMENTS							Note	June 30, 2011 (Ru	e 30, June 30, 311 2010 (Rupees)
In Collective Investment Schemes - related parties	- related p	arties							
Available-for-sale investments							6.1	310,324,182	
6.1 Available-for-sale investments									
			∢	As at June 30, 2011	, 2011			As at Ju	As at June 30, 2010
		As at July 01,	Acquired on amalgamation	As at June 30,	Cost on	Market	Unrealised gain / (Loss) on revaluation of	Market	Unrealized gain / (loss)
Name of the investee / fund	Note	2010	/ Additions*	2011	acquisition		investments (Purpos)		of investments
Open end mutual funds			9				(saadayı)		
Pakistan Pension Fund	6.1.1		900,000	900,000	113,328,000	112,992,000	(336,000)	1	ı
Pakistan Islamic Pension Fund	6.1.1	•	900,000	900,000	111,534,000	110,991,000	(543,000)	ı	ı
Pakistan Capital Protected Fund - Fixed Income Securities (FIS)	6.1.1	•	126,502	126,502	1,339,657	1,396,582	56,925	1	
AH Dow Jones SAFE Pakistan Titans 15 Index Fund (AHDJPF)	6.1.1	•	600,000	000,009	35,220,000	34,818,000	(402,000)	•	ı
MCB Islamic Income Fund	6.1.1	•	500,000	200,000	50,000,000	50,126,600	126,600		

6

6.1.1 This represents investment in seed capital of the Fund.

(1,097,475)

311,421,657 310,324,182

		June 30, 2011	June 30, 2010
	Note	Rupe	es
7. LONG-TERM LOANS AND RECEIVABLES			
Related parties - unsecured - considered good			
Loans			
Chief executive	7.1	413,470	100,000
Loan to employees	7.1	1,897,959	403,069
• •	7.2 & 7.3	2,311,429	503,069
Less: current portion	10	(440,544)	(328,235)
	_	1,870,885	174,834
Other receivables - from related parties			
Pakistan Cash Management Fund	7.4	553,389	-
Pakistan Income Enhancement Fund	7.4	535,338	-
Pakistan Strategic Allocation Fund	7.4	4,045,100	
Pakistan Premier Fund	7.4	3,176,301	
MCB Islamic Income Fund	7.4	1,000,000	
MCB Cash Management Optimizer		-	5,000,000
MCB Sarmaya Mehfooz Fund 1		-	1,330,765
MCB Dynamic Income and Growth Fund		-	155,000
		9,310,128	6,485,765
Less: current portion	9.1	(4,255,943)	(6,330,765)
	7.5	6.925.070	329.834

- 7.1 This includes loans given to employees for the purpose of purchase of cars. These loans are given to employees against down payment of leased car as per the Company policy and are adjustable on availing revised facility on change of entitlement of an employee or at the time of final settlement on leaving the Company.
- 7.2 Reconciliation of loans to chief executive and employees:

Opening balance	503,069	1,135,463
Acquired on amalgamation	997,006	-
Disbursed during the year	2,138,503	1,317,823
Recovered during the year	(1,327,149)	(1,950,217)
	2,311,429	503,069

- 7.3 Maximum aggregate balance of loans due from related parties during the period was Rs.1.240 (June 30, 2010: Rs.1.200) million.
- 7.4 This includes expenses incurred in connection with the incorporation, registration, establishment and offering for sale and distribution of the securities of the Funds borne by the Company and reimbursable by Funds in equal amounts payable annually over a period of five years or period till maturity, whichever is earlier. The fair values of receivable from related parties are based on discounted cash flows.
- **7.5** The carrying value of "Long Term Loans and Receivables" is denominated in Pak Rupees, and the amounts approximate their fair values which is neither past due nor impaired.

June 30,	June 30,
2011	2010

Note	 Rupees	
NOLE	 Rupees	

#### 8. DEFERRED TAXATION

Deductible temporary	differences:
- Tax losses	

·		
- Tax losses	49,010,738	-
- Minimum tax	5,207,328	-
- Deferred tax on revaluation and others adjustments	(4,387,901)	(1,641,458)
	49,830,165	(1,641,458)
Taxable temporary differences:		
- Property and equipment	(21,959,165)	(13,727,164)
- Intangible assets	(970,509)	37,055
	(22,929,674)	(13,690,109)
	26,900,491	(15,331,567)

#### 9. RECEIVABLES FROM RELATED PARTIES

#### Unsecured - considered good

Pakistan Income Fund		2,358,954	-
Pakistan Stock Market Fund		2,363,179	-
Metro Bank-Pakistan Sovereign Fund		1,858,264	-
Pakistan Premier Fund		2,296,231	-
Pakistan Capital Market Fund		652,122	-
Pakistan Strategic Allocation Fund		2,643,774	-
Pakistan International Element Islamic Fund		548,130	-
Pakistan Pension Fund		302,116	-
Pakistan Islamic Pension Fund		172,120	-
Pakistan Capital Protected Fund-I		286,155	-
Pakistan Cash Management Fund		3,674,087	-
Pakistan Income Enhancement Fund		2,339,002	-
Pakistan Capital Protected Fund - FIS		292,377	-
AH Dow Jones SAFE Pakistan Titans 15 Index Fund		3,822,055	-
MCB Islamic Income Fund		1,135,777	-
MCB Dynamic Allocation Fund		411,462	519,551
MCB Dynamic Stock Fund		1,718,962	1,670,742
MCB Cash Management Optimizer		11,111,400	11,588,602
MCB Dynamic Cash Fund		5,783,157	7,037,682
MCB Sarmaya Mehfooz Fund 1		56,054,023	4,701,818
	9.1	99,823,347	25,518,395
MCB Bank Limited		-	168,833
Discretionery Porftolio (management fee receivable)		148,826	-
Fatima Fertilizer (Private) Limited		208,233	-
Employees' Trust	9.2	1,420,086	-
	9.3	101,600,492	25,687,228

- **9.1** The above amounts represent receivable on account of management fee, current portion of long- term receivables and other expenses paid on behalf of related parties.
- 9.2 This represents amount receivable from "Arif Habib Investment Employees Stock Beneficial OwnershipTrust".
- **9.3** The carrying value of "Receivables from related parties" is denominated in Pak Rupees, and the amount approximates their fair values which is neither past due nor impaired.

June 30,	June 30,
2011	2010
Ru	pees

#### 10. LOANS AND ADVANCES

#### Considered good - unsecured

Current portion of loan to employees	7	440,544	328,235
Advance to employees		1,966,484	-
Advance to suppliers and contractors		622,871	-
	10.1	3,029,899	328,235

**10.1** The carrying value of "Loans and advances" is denominated in Pak Rupees, and the amount approximates their fair values which is neither past due nor impaired.

June 30,	June 30,
2011	2010

#### Note

Note

#### 11. DEPOSITS, PREPAYMENTS AND OTHER RECEIVABLES

Deposits	399,198	-
Prepayments		
Registration fee	1,811,459	-
Maintenance	1,450,000	-
Insurance	898,206	
Others	1,890,118	1,530,155
	6,049,783	1,530,155
Other receivables		
Discretionery portfolio (management fee receivable)	415,186	-
Others	2,434,005	-
	2,849,191	-
11.1	9,298,172	1,530,155

11.1 The carrying value of "Deposits" and "Other receivables" is denominated in Pak Rupees, and the amount approximates their fair values which is neither past due nor impaired.

		June 30, 2011	June 30, 2010
12. TAXATION -net	Note	R	upees
Advance tax Income tax refundable	12.1	25,991,370 49,904,034 75,895,404	26,454,312 690,936 27,145,248
Provision for taxation		(5,212,995) 70,682,409	(22,832,486) 4,312,762

**<sup>12.1</sup>** The above amount includes assessed refunds for the tax years 2008, 2009 and 2010.

OH O	OLOGE TECHNINGS						Note	June 30, 2011 (Rupees)	June 30, 2010 pees)
	In Collective Investment Schemes - related parties At fair value through profit or loss Available-for-sale investments	ated parties					13.1 13.2	305,785,131 841,143 306,626,274	367,668,473
13.1	At fair value through profit or loss			<b>₹</b> ¦	As at June 30, 2011	110		As at Jun	As at June 30, 2010
	Name of the investee Fund		As at July 01, 2010	Additions/ (Disposals)	As at June 30 2011	Cost	Market value	Cost	Market value
	Open end mutual funds			Units			(Rup	(Rupees)	
	MCB Dynamic Cash Fund		2,534,882	(614,156)	1,920,726	172,449,232	194,616,986	247,208,461	262,155,381
	MCB Cash Management Optimizer		536,593	72,299	608,892	54,660,191	61,041,545	50,603,526	54,660,340
	MCB Sarmaya Mehfooz Fund 1		507,181	(507,181)				50,718,146	50,852,752
	MCB Islamic Income Fund		•	500,000	500,000	50,000,000	50,126,600	ı	•
						277,109,423	305,785,131	348,530,133	367,668,473
13.2	Available-for-sale investments								
				As at Jur	As at June 30, 2011			As at Jun	As at June 30, 2010
	Name of the investee Fund	As at July 01, 2010	Acquired on amalgamation / Addition *	As at June 30, 2011	Cost	Market value	Unrealised gain on revaluation of investments	Market value	Unrealised gain /(loss) on revaluation of investments
	Open end mutual funds		Units				(Rupees)		
	MetroBank-Pakistan Sovereign Fund	•	16,494	16,494	839,515	841,143	1,628	•	

		June 30, 2011	June 30, 2010
14. CASH AND BANK BALANCES	Note	Ru	oees
Cash in hand Cash at bank in		26,893	45,000
Current accounts Deposit accounts	14.1, 14.2 & 14.3	816,901 56,935,976 57,752,877 57,779,770	12,136,925 12,136,925 12,181,925

- 14.1 This includes cash at bank in deposit accounts with Summit Bank Limited (related party), amounting to Rs.36.899 million (2010: Nil) carrying mark-up at the rate of 11.00% (2010: Nil) per annum.
- 14.2 This includes cash at bank in deposit accounts with MCB Bank Limited (related party), amounting to Rs. 16.180 million (2010: Rs.12.137 million) carrying mark-up at the rate of 12% (2010: 5.00%) per annum.
- 14.3 This includes an amount of Rs.1.550 million held under lien with Summit Bank Limited (related party), against guarantee issued in favour

of a commercial bank.	diffill Bank Elifited (related pa	ity), against guarain	ee issued iii lave
		June 30,	June 30,
		2011	2010
15. NON-CURRENT ASSETS HELD FOR SALE	Note	Rup	oees
15. NON-CORRENT ASSETS HELD FOR SALE			
Lease hold improvements		42,985,127	-
Generator		12,914,414	-
Furniture and Fixtures		7,270,313	-
Office equipment		13,056,555	-
Computer equipment		1,744,017	-
	15.1	77,970,426	-

15.1 These represent property and equipment acquired on amalgamation which were previously in use of the Company. Consequent to the merger, the Company has relocated its office premises and, accordingly, these assets are classified as held for sale as the management believes that these assets will not be used by the amalgamated entity in future.

Under an arrangement with Rotocast Engineering Company (Private) Limited, a related party, the cost of these assets will be refunded by the said related party to the Company at the above referred negotiated values.

However, as part of the said arrangement, the Company has agreed to pay nine months rent after the year end for the above referred office premises to the said related party (see note 4.4).

#### 16. ISSUED, SUBSCRIBED AND PAID-UP CAPITAL

Number	of shares				
June 30,	June 30,			June 30,	June 30,
2011	2010			2011	2010
			Note	R	upees
		Ordinary Share of Rs.10 each			
5,000,000	5,000,000	Fully paid in cash		50,000,000	50,000,000
31,000,000	25,000,000	As fully paid bonus shares		310,000,000	250,000,000
		Shares issued for consideration			
36,000,000	<u>-</u>	other than cash	16.2	360,000,000	
72,000,000	30,000,000			720,000,000	300,000,000

- **16.1** At June 30, 2011, MCB Bank Limited, the holding Company, held 36,956,768 Ordinary shares of Rs.10 each representing 51.33% of share capital.
- **16.2** During the year, the Company issued 36,000,000 Ordinary shares of Rs.10 each to MCB Bank Limited on account of an agreement entered into between the shareholders of the Company and MCB Bank Limited, as more fully explained in note 1.2 to the financial statements.
- **16.3** The fair value of the shares issued to the MCB Bank Limited is based on the published quoted price of the shares of the Company as at 24 June 2011 (June 25, 2011 and June 26, 2011 being a public holiday) resulting in a share premium of Rs.396.000 million.

		June 30, 2011	June 30, 2010
17. RESERVES	Note	R	upees
Share premium	16.3	396,000,000	-
Deficit arising on amalgamation	17.1	(60,000,000)	-
Unappropriated profit		203,716,256	161,762,359
Unrealised deficit on revaluation of			
available-for-sale investments - net		(986,262)	-
		538,729,994	161,762,359

17.1 This represents deficit arising on account of difference in share capital of AHIL and MCB AMC.

#### 18. SURPLUS ON REVALUATION OF FIXED ASSETS - net of tax

Surplus on revaluation of office premises		1,422,393	1,497,256
Add: Revaluation made duing the period	5.1	15,260,062	-
		16,682,455	1,497,256
Transferred to unappropriated profit in respect of:			
Incremental depreciation charged during the			
period - net of deferred tax		(318,949)	(50,757)
Related deferred tax liability		(156,583)	(24,106)
		(475,532)	(74,863)
Surplus on revaluation - closing balance		16,206,923	1,422,393
Less: Related deferred tax liability on:			
Opening balance		458,259	513,559
		.00,=00	313,338
Adjustment due to change in rate of exempt income		100,200	313,339
Adjustment due to change in rate of exempt income and income under final tax		10,106	(31,194)
,		,	
and income under final tax		10,106	
and income under final tax Revaluation made during the year		10,106 5,024,833	(31,194)
and income under final tax Revaluation made during the year		10,106 5,024,833 (156,583)	(31,194) - (24,106)
and income under final tax Revaluation made during the year		10,106 5,024,833 (156,583)	(31,194) - (24,106)

		June 30, 2011	June 30, 2010
19. TRADE AND OTHER PAYABLES	Note	Ru	pees
Accrued expenses Withholding tax payable Payable to distributors Unclaimed dividend	19.1	63,665,527 8,558,856 14,460,053 178,730	12,621,276 46,966 5,188,796
Others		150,000 87,013,166	17,857,038

<sup>19.1</sup> Included herein is a sum of Rs.15.169 million payable on account of investment advisory fee in respect of Pakistan Premier Fund Limited, acquired on amalgamation.

#### 20. CONTINGENCIES

has been es of the

	Bank Guarantee of Rs.1,550,000 (June 30, 2010: Rs.1,550,000) aga issued by Summit Bank Limited, a related party, in favour of a comm Company by the said commercial bank.			,
			June 30,	June 30,
			2011	2010
		Note	Ru	pees
21.	MANAGEMENT FEE / INVESTMENT ADVISORY FEE			
	From related parties			
	Collective Investment Schemes	21.1	237,006,096	203,737,763
	Discretionery Portfolios		221,203	-
			237,227,299	203,737,763
21.1	From Collective Investment Schemes			
	Pakistan Income Fund		296,472	-
	Pakistan Stock Market Fund		275,476	-
	MetroBank-Pakistan Sovereign Fund		242,316	-
	Pakistan Premier Fund Limited		152,794	-
	Pakistan Capital Market Fund		85,922	-
	Pakistan Strategic Allocation Fund		141,860	-
	Pakistan International Element Islamic Fund		65,071	-
	Pakistan Pension Fund		35,835	-
	Pakistan Islamic Pension Fund		20,974	-
	Pakistan Cash Management Fund		371,653	-
	Pakistan Income Enhancement Fund		266,785	-

			June 30, 2011	June 30, 2010
		Note	R	upees
	Pakistan Capital Protected Fund - FIS		38,890	-
	AH Dow Jones SAFE Pakistan Titans 15 Index Fund		13,569	-
	MCB Dynamic Cash Fund		78,255,216	124,589,095
	MCB Dynamic Stock Fund		20,044,600	18,064,655
	MCB Dynamic Allocation Fund		5,508,647	9,058,501
	MCB Cash Management Optimizer		117,174,261	51,289,459
	MCB Islamic Income Fund		50,777	-
	MCB Sarmaya Mehfooz Fund 1		13,964,978	736,053
			237,006,096	203,737,763
22.	ADMINISTRATIVE AND OPERATING EXPENSES			
	Salaries, allowances and other benefits	22.1	81,089,071	70,712,004
	Advertising expenses		9,566,580	2,529,551
	Legal and professional charges		8,971,476	1,523,500
	Traveling and conveyance charges		1,471,713	1,023,903
	Rent expense		255,423	-
	Repairs and maintenance		6,879,325	7,166,475
	Office supplies		369,921	189,241
	Auditors' remuneration	22.2	357,081	390,000
	Director Meeting Fee		570,000	-
	Worker's Welfare Fund		1,814,326	3,896,961
	Insurance	5.1	2,094,551	2,053,362
	Depreciation	5.2	9,171,593	7,966,816
	Amortisation		1,657,397	1,649,375
	Stamp duty and taxes		84,404	58,110
	Printing and stationery		2,322,880	2,555,224
	Utilities		2,676,381	2,054,795
	Telephone expenses		2,844,475	1,475,916
	Entertainment expenses		1,130,482	705,640
	Postage and courier		1,665,850	1,265,034
	Books, periodicals and subscription		7,134,576	2,425,613
	Miscellaneous expenses		991,420	1,203,209
			143,118,925	110,844,729

22.1 This amount includes contribution to provident / pension fund amounting to Rs.2.315 (2010: Rs.2.221) million.

#### 22.2 Auditors' Remuneration

Audit fee	250,000	250,000
Out of pocket expenses	50,000	50,000
Audit fee Employees' Provident Fund	30,000	60,000
Other certification	27,081	30,000
	357,081	390,000

#### 23. MANAGEMENT / INVESTMENT ADVISORY FEE/ PROCESSING AND OTHER RELATED INCOME SHARING

The Company shares a percentage of processing income and management fee earned by the Company with its facilitators, sales agents. During the year, the Company shared management fee with MCB Bank Limited, the holding Company, amounting to Rs.20.143 (June 30, 2010: Rs.4.903) million.

		June 30, 2011	June 30, 2010
24.	TAXATION	Ru	ipees
	Current Prior Deferred	2,844,088 634,538 15,602,739 19,081,365	22,832,486 (706,746) 7,888,206 30,013,946
	Relationship between tax expense and accounting profit:	19,001,303	30,013,940
	Accounting profit	90,716,313	108,943,518
	Tax @ 35%	31,750,710	38,130,231
	Effect of: Tax on seperately chargeable income Tax effect of computation adjustments Effect of prior year adjustment	5,667 (13,309,550) 634,538	7,874 (7,417,413) (706,746)
		19,081,365	30,013,946
25.	EARNINGS PER SHARE - Basic and diluted		
	Net income for the year (Rupees)	71,634,948	78,929,572
	Shares outstanding as at June 30, 2011 (number of shares)	36,394,521	36,000,000
	Earnings per unit - basic (Rupees)	1.97	2.19

<sup>25.1</sup> Diluted earnings per share has not been presented as the Company does not have any convertible Instruments in issue at June 30, 2011 and 2010 which would have any effect on the earnings per share if the option to convert is exercised.

**<sup>25.2</sup>** Earnings per share for the year 2010 has been restated for the effect of reverse acquisition.

#### 26. REMUNERATION TO CHIEF EXECUTIVE, DIRECTORS AND EXECUTIVES

The aggregate amount charged in the financial statements for remuneration including all benefits to the Chief Executive Officer, Directors and Executives of the Company was as follows:

	Year ended June 30, 2011		Year ended June 30, 2010			
	Chief Executive Officer	Directors	Executives	Chief Executive Directors Officer		Executives
				Rupees		
Managerial						
remuneration	4,026,000	140,917	19,981,971	3,738,000	-	19,451,904
Bonus	4,000,000	-	10,401,211	2,000,000	-	4,471,284
Retirement Benefits	339,817	-	1,651,964	311,504	-	1,413,408
Rent and house						
maintenance	1,811,700	-	8,918,548	1,682,100	-	8,753,352
Utilities	402,600	-	1,982,542	373,800	-	1,945,188
Medical	398,976	-	2,045,507	241,800	-	1,719,804
Meeting Fee	-	570,000	-	-	-	-
Others	224,372	-	6,259,374	362,474	-	6,398,324
•	11,203,465	710,917	51,241,117	8,709,678	-	44,153,264
Number of persons	1	7	25	1	8	18

One executive is provided with free use of Company maintained car.

#### 27. FINANCIAL RISK MANAGEMENT

#### 27.1 Financial risk factors

The Company monitors and manages the financial risks relating to the operations of the Company through internal risk management on an ongoing basis. These risks include market risk (including currency risk, fair value interest rate risk and price risk), credit risk, liquidity risk and cash flow interest rate risk. In connection with the Company's financing of operations, the finance function ensures adequate and flexible liquidity. This is guaranteed by placing deposits in cash and extremely liquid negotiable instruments, and/or using binding credit facilities.

The Company seeks to minimise the effects of these risks by managing financial assets and liabilities to minimize the risk exposures. Compliance with policies and exposure limits is reviewed by the internal auditors on a continuous basis.

#### 27.2 Market risk

"Market risk is the risk that changes in the market prices, such as foreign exchange rates, interest rates and equity prices would have an impact on the value of the financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimising the returns."

Company's policy is to manage market risk through diversification and selection of securities within specified limits set by the Board of Directors.

#### 27.3 Interest rate risk

Interest rate risk arises from the effects of fluctuations in the prevailing levels of markets interest rates on the fair value of financial assets and liabilities and future cash flow. The Company does not hold any fixed interest based securities that expose the Company to fair value interest rate risk. However, the Company has availed short and long term financing on floating rates that are exposed to interest rate risk.

#### Interest rate sensitivity analysis

The sensitivity analyses below have been determined based on the exposure to interest rates for floating rate liabilities, the analysis is prepared assuming the amount of liability outstanding at the balance sheet date was outstanding for the whole year. A 50 basis point increase or decrease is used when reporting interest rate risk internally to key management personnel and represents management's assessment of the reasonably possible change in interest rates.

#### 27.4 Equity Price risk

"The Company's listed and unlisted equity securities are susceptible to market price fluctuation arising from uncertainties about future values of the investment securities. The Company's significant investment includes investments in Collective Investments Schemes (CIS) managed by the Company itself. Senior management of the Company review the Company's Investments on a regular basis. Further the Board of Directors of the Company also reviews and approves all significant equity investment decisions."

#### Equity price sensitivity analysis

The sensitivity analyses below have been determined based on the exposure to valuation gains and losses for investment portfolio of the Company. The analysis is prepared on the amount of investments at the balance sheet date. 15 percent increase or decrease in equity instrument prices and 0.5 percent increase or decrease in fixed income / money market instrument prices are used when reporting price risk internally to key management personnel and represents management's assessment of the reasonably possible change in equity and fixed income / money market instruments rates.

If prices in equity instruments had been 15 percent higher/lower and prices in fixed income / money market instruments had been 0.5 percent higher / lower, the Company's.

#### 27.5 Foreign exchange risk

Foreign currency risk arises mainly where receivables and payables exist due to transactions with foreign undertakings. The Company is not exposed to foreign currency risk as transactions are carried out in Pak Rupees.

#### 27.6 Credit risk

Credit risk represents the accounting loss that may have been recognised at the reporting date if counter parties fail to perform as contracted. The entire financial assets are subject to the credit risk. Management believes that the Company's credit risk is minimal as major portion of financial assets comprise of investments in or receivables from the Funds which are managed by the Company, and the financial position of these funds is sound.

#### **Credit Policy**

Credit policy of the Company is governed by corporate laws including NBFC Rules & Regulations, Offering documents of Collective

Investment Schemes under its management and Company's Personnel Policy.

#### Concentration of credit risk

Out of total receivables from related parties, 99.5% is receivable from funds under management of the Company.

#### **Credit quality**

The Company's financial assets are not past due nor impaired as at the balance sheet date.

#### Ratings of Funds from which amounts are receivable.

	Star rating		
Fund	Normal	Long-term	Rating agency
Pakistan Stock Market Fund	2 - star	4 - star	PACRA
Pakistan Premier Fund	3 - star	4 - star	PACRA
Pakistan Capital Market Fund	2 - star	3 - star	PACRA
Pakistan International Element Islamic Fund	3 - star	2 - star	PACRA
Pakistan Strategic Allocation Fund	3 - star	4 - star	PACRA
MCB Dynamic Stock Fund	4 - star	5 - star	PACRA
MCB Dynamic Allocation Fund	4 - star	4 - star	PACRA

	Stability rating	Rating agency
Pakistan Cash Management Fund	AAA (f)	PACRA
Pakistan Income Fund	AA - (f)	PACRA
MetroBank - Pakistan Sovereign Fund	AA (f)	PACRA
Pakistan Income Enhancement Fund	AA - (f)	PACRA
MCB Dynamic Cash Fund	A + (f)	PACRA
MCB Cash Management Optimizer	AA + (f)	PACRA
MCB Sarmaya Mehfooz Fund 1	AA+(cp)	PACRA

#### Ratings of banks in which deposits are placed.

	Rating				
Bank	Short-term	Long-term	Agency		
MCB Bank Limited	A1+	AA+	PACRA		
Summit Bank Limited	A-2	Α	JCR-VIS		
Bank Al Habib Limited	A1+	AA+	<b>PACRA</b>		
Allied Bank Limited	A1+	AA	<b>PACRA</b>		
Deutsche Bank	P-1	Aa3	Moody's		

#### 27.7 Liquidity risk

Liquidity risk reflects the Company's inability in raising funds to meet its commitments. Management closely monitors the Company's liquidity and cash flow position. This includes maintenance of balance sheet liquidity ratios and rational investment decisions after taking into consideration the current availability of the liquid resources.

#### Contractual maturities of financial liabilities

The following are details of the Company's remaining contractual maturity for its financial liabilities.

2011	Less than one year	one to two year	two to three year Rupees	More than three years	Total
Trade and other payable	87,013,166 87,013,166	- -	- -	<u>-</u>	87,013,166 87,013,166
2010					
Trade and other payable	17,857,038 17,857,038	-	- -	-	17,857,038 17,857,038

#### 27.8 Financial instruments by category

Name and amount of financial assets/ liabilities on which financial instrument policy is applied.

	June 30, 2011	June 30, 2010
	Rup	ees
Financial Assets		
Cash and bank balances	57,779,770	12,181,925
Investments		
Available-for-sale investments - non-current assets	310,324,182	-
Held-for-sale - investments - current assets	305,785,131	367,668,473
Available-for-sale investments - current assets	841,143	-
	616,950,456	367,668,473
Loans and receivables		
Long-term loans, advances and receivables	6,925,070	329,834
Long-term deposits	624,700	509,700
Receivables from related parties	101,600,492	25,687,228
Loans and advances	3,029,899	328,235
Other receivables	5,747,303	1,579,042
	117,927,464	28,434,039
Financial liabilities at amortised cost		
Trade and other payables	78,454,310	17,810,072
	78,454,310	17,810,072

#### 27.9 Fair value hierarchy

The fair values of the financial instruments have been analysed in various fair value levels as follows:

Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities.

Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e., as prices) or indirectly (i.e., derived from prices)

Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

	Level 1 Level 2		evel 3	Total
Assets		Rupees ·		
Available for sale investments Investments at fair value through profit	311,165,325	-	-	311,165,325
or loss	305,785,131	-	-	305,785,131
Total	616,950,456	-	-	616,950,456

The fair value of financial instruments traded in active markets is based on quoted market prices at the balance sheet date. The quoted market price used for financial instruments held by the Company is the current bid price. These financial instruments are classified under level 1 in above referred table.

The fair value of financial instruments that are not traded in an active market is determined by using valuation techniques. These valuation techniques maximise the use of observable market data where it is available and rely as little as possible on entity specific estimates. If all significant inputs required to fair value a financial instrument are observable, those financial instruments are classified under level 2 in above referred table. The Company has no such type of financial instruments as on June 30, 2011.

If one or more of the significant inputs is not based on observable market data, the financial instrument is classified under level 3. The carrying amount less impairment provision of trade receivables and payables are assumed to approximate their fair values. The fair value of financial liabilities for disclosure purposes is estimated by discounting the future contractual cash flows at the current market interest rate that is available to the company for similar financial instruments. The Company has no such type of financial instruments as on June 30, 2011.

The carrying values of all financial assets and liabilities reflected in financial statements approximate their fair values. Fair value is determined on the basis of objective evidence at each reporting date.

#### 28. CAPITAL MANAGEMENT

"The Company manages its capital to ensure that the Company will be able to continue as going concerns while maximising the return to stakeholders through the optimisation of the debt and equity balance. The Company's overall strategy remains unchanged from the prior year."

The capital structure of the Company consists of debt and equity. Debts of the Company include long term financing, running finance and short term financing whereas equity of the Company includes issued capital, reserves, and retained earnings.

The Company's objectives when managing capital are:

- to safeguard the entity's ability to continue as a going concern, so that it can continue to provide returns to shareholders and benefits to other stakeholders, and
- to provide an adequate return to shareholders by pricing products and services that commensurate with the level of risk.

The Company sets the amount of capital in proportion to risk. The Company manages the capital structure and makes adjustments to it in the light of changes in economic conditions and the risk characteristics of the underlying assets. In order to maintain or adjust the capital structure, the Company may adjust the amount of return capital to shareholders, issue new shares, or sell assets to reduce debt.

#### 29. DISCRETIONARY PORTFOLIO

	June 3	30, 2011	June 30,	2010
	Cost	Market value	Cost	Market value
	Rupees			
Number of Portfolios	<b>{</b>	8	4	1
- Equity portfolio	96,822,012	109,674,282	48,669,238	49,463,724
- Debt portfolio	609,647,676	609,005,598	251,398,131	245,707,323

#### 30. TRANSACTIONS WITH RELATED PARTIES

The related parties comprise of related group companies, collective investment schemes managed by the company, associated companies, directors and their close family members and retirement benefit plan. Transactions and Balances with related parties/associated undertakings during the period were as follows:

	June 30, 2011 Rup	June 30, 2010 Dees
CONTRIBUTION TO PROVIDENT FUND	2,313,224	2,221,221
MCB BANK LIMITED		
Bank balance	16,179,858	12,136,925
Receivable as share of expense	-	22,501
Commission payable	3,500,000	2,336,619
Mark up receivable	730,957	48,886
Mark up received	1,339,765	223,929
Reimbursement for other expenses	3,871,576	-
Commission and other expenses	20,143,234	4,902,984
Dividend paid	29,998,000	29,998,000
MCB DYNAMIC CASH FUND		
Remuneration income	78,255,216	124,589,095
Remuneration receivable	5,780,321	7,030,182
Sale load receivable	2,836	7,500
Purchase of units	-	299,158,700
Redemption of units	100,000,000	431,540,000
Bonus units 355,979 (2010: 318,241 units)	36,124,658	32,142,152
Closing balance of investment in units	194,616,986	262,155,940

	June 30, 2011 Rupe	June 30, 2010 es
MCB DYNAMIC STOCK FUND		
Remuneration income	20,044,600	18,064,655
Remuneration receivable	1,712,517	1,668,342
Sale load receivable	6,445	2,400
MCB DYNAMIC ALLOCATION FUND		
Remuneration income	5,508,647	9,058,501
Remuneration receivable	411,462	497,050
Sale load receivable	•	22,501
MCB CASH MANAGEMENT OPTIMIZER		
Remuneration Income	117,174,261	51,289,459
Remuneration receivable	11,111,400	6,588,602
Mark-up received on seed capital	-	679,265
Purchase of units	-	100,000,000
Redemption of units	-	50,000,000
Bonus units 72,299 units (2010: 30,557)	7,229,900	3,055,747
Closing balance of investment in units	61,041,545	54,660,340
Long term receivable - formation cost	-	5,000,000
MCB DYNAMIC INCOME AND GROWTH FUND Long-term receivable - formation cost	-	155,000
MCB SARMAYA MEHFOOZ FUND 1		
Remuneration income	13,964,978	736,053
Remuneration receivable	721,399	736,053
Mark up received on seed capital	•	682,322
Purchase of units	-	100,682,322
Redemption of units	-	50,000,000
Closing balance of investment in units	-	50,852,752
Long term receivable - formation cost	-	1,330,765
Bonus units 1,346 units (2010: Nil)	134,600	-
Other receivable	55,332,624	2,635,000
MCB ISLAMIC INCOME FUND		
Remuneration Income	50,777	-
Remuneration receivable	50,777	-
Other receivable	403,000	-
Long-term receivable	1,000,000	-
Closing balance of investment in units	100,253,200	-
PAKISTAN STOCK MARKET FUND		
Remuneration Income	275,476	_
Remuneration receivable	2,096,477	-
Share of load receivable	266,702	-
PAKISTAN INCOME FUND		
Remuneration Income	296,472	_
Remuneration receivable	2,234,200	_
Share of load receivable	124,754	-
	,	

	June 30, 2011	June 30, 2010
	Rup	
PAKISTAN PREMIER FUND		
Remuneration Income	152,794	_
Remuneration receivable	1,160,319	_
Conversion cost receivable	5,679,560	-
METRO BANK-PAKISTAN SOVERIGN FUND		
Remuneration Income	242,316	-
Remuneration receivable	1,855,296	-
Closing balance of investment in units Share of load receivable	841,143	-
Strate of load receivable	2,968	-
PAKISTAN CAPITAL MARKET FUND		
Remuneration Income	85,922	-
Remuneration receivable	652,122	-
PAKISTAN STRATEGIC ALLOCATION FUND	444.000	
Remuneration Income	141,860	-
Remuneration receivable  Conversion cost receivable	1,123,743 7,600,157	-
Conversion cost receivable	7,000,137	-
PAKISTAN PENSION FUND		
Remuneration Income	35,835	-
Remuneration receivable	265,852	-
Closing balance of investment in units	112,992,000	-
Share of load receivable	36,264	-
PAKISTAN ISLAMIC INTERNATIONAL ELEMENT FUND		
Remuneration Income	65,071	-
Remuneration receivable	503,002	_
Share of load receivable	45,128	-
PAKISTAN CAPITAL PROTECTED FUND -1		
Others receivable	286,155	-
PAKISTAN ISLAMIC PENSION FUND		
Remuneration Income	20,974	_
Remuneration receivable	156,708	-
Closing balance of investment in units	110,991,000	-
Share of load receivable	15,412	-
PAKISTAN CAPITAL PROTECTED FUND - FIS		
Remuneration Income	38,890	_
Remuneration receivable	292,377	-
Closing balance of investment in units	1,396,582	_
-	, ,	
PAKISTAN CASH MANAGEMENT FUND		
Remuneration Income	371,653	-
Remuneration Receivable	3,203,401	-
Other Receivable	70,679	-
Formation cost - Recievable	600,000	-

	June 30, 2011	June 30, 2010
	Rup	ees
PAKISTAN INCOME ENHANCEMENT FUND Remuneration Income	266,785	-
Remuneration Receivable	2,003,530	-
Share of load Receivable	133,472	-
Others Receivable	2,000	-
Formation cost - Recievable	600,000	-
AH DOW JONES SAFE PAKISTAN TITANS 15 INDEX FUND		
Remuneration Income	13,569	
Remuneration receivable	102,055	-
Closing balance of investment in units	34,818,000	-
Others receivable	2,720,000	-
Formation cost - recievable	1,000,000	-

#### 31. SUBSEQUENT EVENT - NON ADJUSTING

The Board of Directors in its meeting held on September 29, 2011 has announced a cash dividend in respect of the year ended June 30, 2011 of Rs.1.5 per share of Rs.10 each (15%) [June 30, 2010: Rs.1.0 per share of Rs.10 each (10%)]. These financial statements do not include the effect of this appropriation which will be accounted for subsequent to the year end.

#### 32. DATE OF AUTHORISATION FOR ISSUE

These financial statements were authorised for issue on September 29, 2011 by the Board of Directors of the Company.

#### 33. GENERAL

Figures have been rounded off to the nearest rupee.

Yasir Qadri	Nasim Beg
CHIEF EXECUTIVE	Executive Vice Chairman / Director

### FORM OF PROXY ELEVENTH ANNUAL GENERAL MEETING ON OCTOBER 25, 2011

The Company Secretary, **Arif Habib Investments Limited,**8th Floor, Techno City Corporate Tower,
Hasrat Mohani Road,
Karachi - Pakistan.

Karachi - Pakistan.		
I / We		
district of	being a Member of ARIF HABIB IN	in the NVESTMENTS LIMITED,
	of	
my/our proxy to vote for me/us and	on my/our behalf at the Eleventh Annual Genera	al Meeting of the Company
to be held on October 25, 2011 and	at any adjournment thereof.	
Signed this	day of	2011.
Witnesses:		
1. Signature:	2. Signature:	
Name:	Name:	
Address:	Address:	
CNIC or	CNIC or	
Passport No		
Shareholder Folio No. CDC Participant I.D N & Sub Account No.	lo.	Signature on five Rupees Revenue Stamp
		This Signature should agree with the specimen registered with the Company

#### Important:

- 1. This proxy form duly completed and signed, must be received at the Registered Office of the Company at 8<sup>th</sup> Floor, Techno City Corporate Tower, Hasrat Mohani Road, Karachi -Pakistan, not less than 48 hours before the time of holding the meeting.
- 2. If a member appoints more than one proxy and more than one instruments of proxy are deposited by a member with the Company, all such instruments of the proxy shall be rendered invalid.
- CDC shareholders and their proxies are each requested to attach an attested photocopy of their Computerized National Identity Card or Passport with this proxy form before submission to the Company.

AFFIX CORRECT POSTAGE

#### ARIF HABIB INVESTMENTS LIMITED

8th Floor, Techno City Corporate Tower, Hasrat Mohani Road, Karachi.

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